Bus 241 - Spring 2010 - Exam No. 1

You have 130 minutes to complete this examination. The is a closed book exam. All other study materials, including back packs and purses, must be placed on the floor.

Please be sure to answer all questions on the exam. There are FOURTEEN (14) pages and 115 questions to this exam -- 50 True False, and 65 multiple choice. Count to make sure that you have all the pages and review your exam to make sure that you do not miss answering any pages or questions of the exam.

There are 180 points on this exam. There are ten bonus points, so you must score a 170 points for a percentage score of 100.00%

USE A FOR TRUE AND B FOR FALSE IN THE TRUE/FALSE SECTION.

PLEASE BE SURE TO TURN IN THE EXAM WITH YOU NAME ON THE FIRST PAGE OF THE EXAM YOU WERE GIVEN. IF YOU FAIL TO PUT YOUR NAME ON A COPY OF THE EXAM, YOU MAY BE GIVEN A -0-FOR THE EXAM.

ANSWERS SHOULD BE ENTERED ON THE MACHINE READABLE FORM. PLEASE BE SURE TO USE PENCIL SO THAT YOUR ANSWERS CAN BE READ BY THE GRADING MACHINE. PLEASE BE SURE TO ALSO INCLUDE YOUR STUDENT ID NUMBER ON THE ANSWER SHEET.

You should try and provide answers for all questions, as there is no penalty for a wrong answer, and it counts the same as an omitted question. A correct answer for the True/False section is worth 1 point, while a correct answer for a multiple choice question is worth 2 points. In the multiple choice section there are often two answers which may appear to potentially be correct. You must choose the response which answers the question the best.

You must use a number 2 pencil when filling out the exam. Failure to use a pencil will result in a 5 point penalty. There are two versions to this exam. You must indicate "1" in special codes for version A and "2" in special codes for version B. Failure to provide this information on you answer sheet will result in 10 point penalty. You must put your student id number in where the answer sheet provides for "social security number" Failure to follow these directions will result in a 10 point penalty.

Any lack of clarity with regard to your answer choice may result in you not being awarded points for your answer. Good Luck.

True/False

Indicate whether the statement is true or false.

- 1. A defendant is a person against whom a lawsuit is brought.
- 2. The degree of care to be exercised in a situation can vary with a person's profession or occupation.
- 3. A business firm's profits may suffer if the firm acts unethically.
- 4. Corporations can be perceived as owing ethical duties to groups other than their shareholders.
- 5. Negligence *per se* may occur on the violation of a statute.
- 6. An answer can admit to the allegations made in a complaint.
- 7. After a decision is rendered in a case, no party can file an appeal.
- 8. A court will not exercise jurisdiction over an out-of-state defendant who has only done business in the jurisdiction over the Internet.
- 9. If a person breaches a duty of care and another person suffers an injury, causation is established.
- _____ 10. A business organization and its actions cannot be based on trust.
- _____ 11. To be ethical is to "do the right thing" but it does not otherwise "pay."
- _____ 12. An ethics program can clarify what a company considers to be unacceptable conduct.
- 13. Judges use precedent when deciding a case in a common law legal system.
- _____ 14. No court requires mediation before a case goes to trial.
- _____ 15. A defendant is strictly liable for the results of his or her acts only if he or she intended those results.
- 16. Whether a law is constitutional depends on its source.
- 17. A business firm can sometimes predict whether a given action is legal.

 18.	A state court can exercise jurisdiction over a nonresident by showing that he or she had minimum contacts with the state.
 19.	A restriction on commercial speech that implements a substantial government interest may be valid.
 20.	In ethical terms, a cost-benefit analysis is an assessment of the negative and positive effects of alternative actions on individuals.
 21.	A person assumes all risks associated with any activity in which he or she participates.
 22.	Under the principle of rights theory, one person's set of values is as "right" as another's.
 23.	Federal administrative agencies specify the powers of Congress.
 24.	To have standing to sue, a party must have been harmed or have been threatened with harm by the action about which he or she complains.
 25.	A federal law that promotes a religion is unconstitutional.
 26.	The First Amendment does not protect commercial speech as extensively as noncommercial speech.
 27.	A state constitution is supreme within the state's borders so long as it does not conflict with the U.S. Constitution or a federal law.
 28.	The federal government retains all powers not specifically delegated to the states.
 29.	Business ethics is consistent only with short-run profit maximization.
 30.	A law that restricts a fundamental right violates substantive due process regardless of the type of state interest that the law "promotes."
 31.	Federal courts are superior to state courts.
 32.	A substantive law creates or defines legal rights and obligations.
 33.	Monetary damages is a remedy at law.
 34.	Business owners have no duty to exercise reasonable care to protect <i>invitees</i> .

- _____ 35. Local governments, including cities, can exercise police powers.
- _____ 36. There are no statutes regulating the use of spam.
- _____ 37. Ethics is the branch of philosophy that focuses on what constitutes right and wrong behavior.
- _____ 38. A state law that conflicts with the U.S. Constitution will be deemed unconstitutional.

- _____ 39. Acting in good faith gives a business firm a better chance of defending its actions in court.
- 40. There is no defense (except innocence) to a charge of conversion.
- _____ 41. A summary judgment is granted only if there is no genuine question of law.
- 42. A state court can exercise jurisdiction over anyone within the boundaries of the state.
- 43. A lawsuit involving a federal question can originate in a federal court.
- _____ 44. According to utilitarianism, it does not matter how many people benefit from an act.
- 45. A federal law that conflicts with the U.S. Constitution will be deemed unconstitutional.
- _____ 46. False imprisonment is a tort only if the confinement or restraint is justified.
- 47. A court's review of an arbitrator's award may be restricted.
- 48. An arbitrator's award is always the final word on a matter.
- _____ 49. In the interest of preserving personal freedom, the law codifies all ethical requirements.
- _____ 50. A store manager may delay a suspected shoplifter if the manager has probable cause to justify delaying the suspect.

Multiple Choice

Identify the choice that best completes the statement or answers the question.

- _ 51. Manufactured Metals, Inc., asks its employees, many of whom are members of the National Machinists Union, to apply the utilitarian theory of ethics. This theory does *not* require
 - a. a determination of whom an action will affect.
 - b. an assessment of the effects of alternatives on those affected.
 - c. a choice among alternatives that will produce maximum societal utility.
 - d. the acquiring of the means of production by workers.
- 52. Harry, a resident of Indiana, has an accident involving Jane, a resident of Kentucky, while driving through that state. Jane files a suit against Harry in Kentucky. Regarding Harry, Kentucky has
 - a. no jurisdiction.
 - b. in rem jurisdiction.
 - c. in personam jurisdiction.
 - d. diversity jurisdiction.
 - ____ 53. Louie files a suit against Myra for assault and battery. Myra can raise the defense of property as a defense to the charge of
 - a. neither assault nor battery.
 - b. assault only.
 - c. battery only.
 - d. assault or battery.

- 54. Callie, a lawyer on the staff of Droll International Ltd., applies the utilitarian theory of ethics in business contexts. Utilitarianism focuses on
 - a. the nature of an action.
 - b. the consequences of an action.
 - c. religious beliefs.
 - d. moral values.
- 55. In an emergency situation, Lori renders aid to Mike, who needs help. Mike would most likely be prohibited from suing Lori for negligence under
 - a. any circumstances.
 - b. a social host statute.
 - c. no circumstances.
 - d. a Good Samaritan statute.
- 56. Dian, a U.S. citizen, is the owner of Elemental Foods, Inc. The Bill of Rights embodies a series of protections for Dian against various types of interference by
 - a. private individuals only.
 - b. the government only.
 - c. other business entities, private individuals, and the government.
 - d. other business entities only.
 - 57. The River City Council, the Santa Clara County Board, the Texas state legislature, and the U.S. Congress enact laws. These laws constitute
 - a. statutory law.
 - b. administrative law.
 - c. case law.
 - d. stare decisis.
 - 58. Lana hires Mike, an architect, to design a warehouse. When she reviews Mike's design, Lana is dissatisfied with the look of the new building and sues Mike, alleging negligence. Mike can successfully defend against the suit by proving that
 - a. he is not familiar with every principle of art.
 - b. his design is as attractive as an ordinary person's.
 - c. Lana was not injured in any way.
 - d. Lana could not have designed a more attractive building.
 - 59. The federal government and the state governments constitute the U.S. legal system. This system is based on the legal system of
 - a. France.
 - b. Ancient Rome.
 - c. England.
 - d. Ancient Greece.
 - 60. Transnational Corporation and United Shipping, Inc., agree to a contract that includes an arbitration clause. If a dispute arises, a court having jurisdiction may
 - a. order a party to bring the dispute to court.
 - b. order a party to submit to arbitration.
 - c. order an arbitrator to rule in a particular way.
 - d. monitor any arbitration until it concludes.

- 61. Tom files a suit against the state of Utah, claiming that a Utah state law violates the commerce clause. The court will agree if the statute
 - a. regulates activities within Utah's borders.
 - b. imposes a substantial burden on interstate commerce.
 - c. promotes the public order, health, safety, morals, or general welfare.
 - d. regulates private activities.

62. When Oceania, Inc., based in New York, does business internationally, the firm may be subject to international law. The sources of this law include

- a. the laws of individual nations, and treaties and international organizations.
- b. treaties and international organizations only.
- c. the laws of individual nations only.
- d. none of the choices.
- 63. Sid files a suit against Tina. Before going to trial, the parties, with their attorneys, meet to try to resolve their dispute. A third party helps them to reach an agreement. This is
 - a. negotiation.
 - b. litigation.
 - c. arbitration.
 - d. mediation.
 - _ 64. Otto, the chief executive officer of Prismatic Diamond Corporation (PDC), wants to ensure that PDC's activities are legal and ethical. The best course for Otto and PDC is to act in
 - a. their own self interest.
 - b. good faith.
 - c. regard for PDC's shareholders only.
 - d. ignorance of the law.
 - 65. Fealty Financial Corporation asks its employees to judge their actions and get on the ethical business decision-making "bandwagon." Guidelines for evaluating individual actions include all of the following *except*
 - a. an individual's conscience.
 - b. business rules and procedures.
 - c. loopholes in the law or company policies.
 - d. promises to others.
 - 66. Eve is injured when she slips and falls in Finest Discount Warehouse. Eve files a suit against Finest for \$50,000. Under a "pure" comparative negligence rule, Eve could recover damages from Finest
 - a. only if Eve was more at fault than Finest.
 - b. only if Eve and Finest were equally at fault.
 - c. whether Eve was less, more, or equally at fault.
 - d. only if Eve was less at fault than Finest.
 - 67. Kurt is a judge hearing the case of *Local Co. v. Macro Corp.* Applying the relevant rule of law to the facts of the case requires Kurt to find previously decided cases that, in relation to the case under consideration, are
 - a. exactly identical.
 - b. at odds.
 - c. as different as possible.
 - d. as similar as possible.

- 68. Ned leaves his car with OK Car Shop to have it repaired. After the car is fixed, OK keeps it. OK is *not* liable for trespass to personal property if
 - a. OK is keeping the car as a "joke."
 - b. OK received payment for the repair.
 - c. Ned refuses to pay for the repair.
 - d. Ned thinks his car is a "joke."
- 69. Kit carelessly bumps into Luke, knocking him to the ground. Kit has committed the tort of negligence
 - a. under no circumstances.
 - b. only if Luke is not injured.
 - c. only if Luke is injured.
 - d. under any circumstances.
- _____ 70. Ohio enacts a law requiring all businesses in the state to donate 10 percent of their profits to Protestant churches that provide certain services to persons whose income is below the poverty level. PriceLess Stores files a suit to block the law's enforcement. The court would likely hold that this law violates
 - a. the due process clause.
 - b. no provision in the U.S. Constitution.
 - c. the commerce clause.
 - d. the First Amendment.
- _ 71. The Ohio state legislature passes a law to regulate local delivery services. The final authority regarding the constitutionality of this law is
 - a. the governor of Ohio.
 - b. the courts.
 - c. the president of the United States.
 - d. the U.S. Congress.

Fact Pattern 3-1

Leo runs an asset recovery business. In one case, he recruits clients by misrepresenting the facts and pretending to be licensed to practice law in Mississippi. He files gratuitous, malicious pleadings, lies to the court, and otherwise abuses the judicial process. Later, he involves himself in other cases in which he uses similar tactics.

- _____72. Refer to Fact Pattern 3-1. Under the decision of the court in Case 3.1, *Baum v. Blue Moon Ventures LLC*, Leo's conduct most likely warrants
 - a. an injunction against certain court filings plus other sanctions.
 - b. no sanctions but no praise.
 - c. praise for its aggression in recovering the assets of "deadbeat" debtors.
 - d. an admonishment but no other sanctions.
 - 73. Refer to Fact Pattern 3-1. According to the description quoted by the court in Case 3.1, *Baum v. Blue Moon Ventures LLC*, Leo's conduct is
 - a. "unjustifiable but not seriously reprehensible."
 - b. "praiseworthy for its ingenuity in recovering hidden assets."
 - c. "an example of guerilla warfare through litigation."
 - d. "understandable in the pursuit of profit but not laudable."

- 74. Leo, a resident of Missouri, owns a warehouse in Nebraska. He becomes involved in a dispute over the ownership of the warehouse with Opal, a resident of Kansas. Opal files a suit against Leo in Nebraska. Regarding this suit, Nebraska has
 - a. *in rem* jurisdiction.
 - b. diversity jurisdiction.
 - c. no jurisdiction.
 - d. *in personam* jurisdiction.
- 75. At Sea Food Cafe, Tom believes that he was overcharged and shoves Wally, a waiter. Wally sues Tom, alleging that the shove was a battery. Tom is liable if
 - a. Tom acted out of malice.
 - b. Sea Food did not overcharge Tom.
 - c. the shove was offensive.
 - d. Wally did not wait on Tom.
- ____ 76. Inferior Company sells products that are poorly made. Jack, who has never bought an Inferior product, files a suit against Inferior, alleging that its products are defective. The firm's best ground for dismissal of the suit is that Jack does not have
 - a. jurisdiction.
 - b. standing.
 - c. sufficient minimum contacts.
 - d. certiorari.
 - 77. Sam, a citizen of New Mexico, wants to file a suit against Tanya, a citizen of Texas. Their diversity of citizenship may be a basis for
 - a. the United States Supreme Court to issue a writ of certiorari.
 - b. any court to exercise *in rem* jurisdiction.
 - c. a U.S. court of appeals to exercise appellate jurisdiction.
 - d. a federal district court to exercise original jurisdiction.
- _ 78. Capital Acquisitions Corporation buys, reorganizes, and sells other companies. If Capital strictly complies with existing laws, the firm will
 - a. fulfill *no* business ethics obligations.
 - b. not need to fulfill *any* business ethics obligations.
 - c. fulfill some business ethics obligations.
 - d. fulfill *all* business ethics obligations.
- 79. Housemate, Inc., makes and sells a variety of household products. With a fair amount of certainty, Housemate's decision makers can predict whether a given business action would be legal in
 - a. many situations.
 - b. practically no situations.
 - c. no situations.
 - d. all situations.
 - 80. Lynn files a suit against Karl. Karl denies Lynn's charges and sets forth his own claim that Lynn breached their contract and owes Karl funds for the breach. This is
 - a. an irrelevant response.
 - b. an affirmative defense.
 - c. a counterclaim.
 - d. a crossclaim.

- 81. Mary wins her suit against National Manufacturing Co. National's best ground for appeal is the trial court's interpretation of
 - a. the conduct of the witnesses during the trial.
 - b. the credibility of the evidence that Mary presented.
 - c. the dealings between the parties before the suit.
 - d. the law that applied to the issues in the case.
- 82. Dale hears Ed falsely accuse Flo of stealing from Great Warehouse, Inc., their employer. Ed's statement is defamatory
 - a. only if Ed's statement is also published in the *Dispatch*, a local paper.
 - b. because Dale heard it.
 - c. only if Ed made the statement loudly.
 - d. only if Flo suffers emotional distress.

Fact Pattern 2-1

Mack and Nancy engage in a business transaction from which a dispute arises. Mack initiates a lawsuit against Nancy by filing a complaint.

- _ 83. Refer to Fact Pattern 2-1. The sheriff serves Nancy with a summons. If Nancy chooses to ignore it
 - a. Nancy must be served with a second summons.
 - b. Nancy will have a judgment entered in her favor.
 - c. Mack must file an amended complaint.
 - d. Mack will have a judgment entered in his favor.
- 84. Refer to Fact Pattern 2-1. If Nancy responds to Mack's complaint by filing a counterclaim
 - a. Mack will have a judgment entered in his favor.
 - b. Nancy will have a judgment entered in her favor.
 - c. Nancy will be given time to file an amended answer.
 - d. Mack will be given time to file an answer.
 - ____ 85. Refer to Fact Pattern 2-1. If Nancy files a motion to dismiss, she may be asserting that
 - a. Mack did not state a claim for which relief can be granted.
 - b. Nancy suffered greater harm than Mack.
 - c. Mack's statement of the *law* is not true.
 - d. Mack's statement of the *facts* is not true.
 - 86. Refer to Fact Pattern 2-1. If Nancy files a motion to dismiss, and the court grants it
 - a. Mack will be given time to file an amended complaint.
 - b. Nancy will be given time to file another response.
 - c. Nancy will have a judgment entered in her favor.
 - d. Mack will have a judgment entered in his favor.
- 87. Refer to Fact Pattern 2-1. If Nancy files a motion to dismiss, and the court denies it
 - a. Mack will be given time to file an amended complaint.
 - b. Nancy will be given time to file another response.
 - c. Mack will have a judgment entered in his favor.
 - d. Nancy will have a judgment entered in her favor.

- 88. In business deals, Elin, the chief executive officer of Frosted Donuts, Inc., follows duty-based ethical standards. These are most likely derived from
 - a. philosophical reasoning.
 - b. a cost-benefit analysis.
 - c. a corporate ethics code.
 - d. the law.
- 89. Molly files a suit against Nick. They meet, and each party's attorney argues the party's case before a judge and jury. The jury renders an advisory verdict, after which the judge meets with the parties to encourage them to settle their dispute. This is
 - a. early neutral case evaluation.
 - b. a summary jury trial.
 - c. court-ordered arbitration.
 - d. a mini-trial.
 - _ 90. Dixie is a victim of Enoch's violation of a criminal law. Criminal law is concerned with
 - a. wrongs committed against the public as a whole.
 - b. the prosecution of public officials by private individuals.
 - c. the relief available when a person's rights are violated.
 - d. the prosecution of private individuals by other private individuals.
- 91. Kai files a suit against Lana based on one of Lana's statements that Kai alleges is fraudulent. To give rise to fraud, the statement must be one of
 - a. fact.
 - b. opinion.
 - c. illusion.
 - d. delusion.

Fact Pattern 2-3

Java Cafes, Inc., and Kaffe Import Corporation dispute a term in their contract.

- 92. Refer to Fact Pattern 2-3. Resolving the dispute between Java and Kaffe by having a neutral third party render a binding decision is one of the advantages of
 - a. intervention.
 - b. arbitration.
 - c. conciliation.
 - d. mediation.
- 93. Refer to Fact Pattern 2-3. If Java and Kaffe have a long-standing business relationship that they would like to continue, a preferred method of settling their dispute may be mediation because
 - a. the resolution of the dispute will be decided an expert.
 - b. the dispute will eventually go to trial.
 - c. the process is not adversarial.
 - d. the case will be heard by a mini-jury.

Fact Pattern 2-2

Kelly files a suit against Lewis in a state court. The case proceeds to trial, after which the court renders a verdict. The case is appealed to an appellate court.

- _____94. Refer to Fact Pattern 2-2. After the state's highest court's review of *Kelly v. Lewis*, a party can appeal the decision to the United States Supreme Court if
 - a. a federal question is involved.
 - b. a question of state law remains unresolved.
 - c. the party is unsatisfied with the result.
 - d. the state trial and appellate court rulings are different.
- _____ 95. Polly invites Quinn onto her land. Quinn commits trespass if
 - a. the property is damaged during the visit.
 - b. Polly asks Quinn to leave and Quinn refuses.
 - c. Quinn enters the property in the evening.
 - d. Quinn makes disparaging remarks about Polly to third parties.
 - _____96. In 2009, Congress enacts the Act to Restrict Commercial Speech (ARCS). The ARCS will be considered valid
 - a. under no circumstances.
 - b. if it directly advances a substantial government interest regardless of how "far" it goes.
 - c. if it directly advances a substantial government interest but goes no further than necessary.
 - d. under any circumstances.
 - 97. The U.S. Congress enacts a new federal statute that sets different standards for the liability of businesses selling defective products. This statute applies
 - a. only to those states that adopt the statute.
 - b. to none of the states.
 - c. only to matters not covered by state law.
 - d. to all of the states.
 - 98. Dion, an accountant for Engineering Associates, Inc., attempts to apply the duty-based approach to ethical reasoning in conflicts that occur on the job. This approach is based on the idea that a person must
 - a. achieve the greatest good for the most people.
 - b. conform to society's ethical standards.
 - c. avoid unethical behavior regardless of the consequences.
 - d. place his or her employer's interest first.
 - 99. Ilsa files a suit against Jack. The document that sets out the ground for the court's jurisdiction, the basis of Ilsa's case, and the relief that Ilsa seeks is
 - a. the service of process.
 - b. the complaint.
 - c. the answer.
 - d. the summons.
- _____ 100. In Ed's suit against First National Bank, the discovery phase would include all of the following except a. Ed's requests for First National's admissions.
 - b. First National's replies to Ed's interrogatories.
 - c. Ed's deposition.
 - d. Ed's complaint.

- 101. Machismo Motor Sales Corporation regularly advertises its off-the-road and all-terrain vehicles and other products. Under the First Amendment, these ads and other commercial speech are given
 - a. the same protection as defamatory speech.
 - b. more protection than symbolic speech.
 - c. no protection.
 - d. less protection than noncommercial speech.
- 102. Jay drops a bowling ball on Kyla's foot. Jay is liable for negligence if he acted
 - a. unrecognizably.
 - b. unrealistically.
 - c. unreasonably.
 - d. unreliably.
- 103. Metro City Center is an area of tourist attractions in Metro City. The Center's director, under the city's authority, issues a rule to require street performers to obtain permits. The Center cites Nobby, a magician, for performing without a permit. Under the principles discussed in "A Sample Court Case," *Berger v. City of Seattle*, the Center most likely acted
 - a. reasonably in issuing the rule but not in citing Nobby.
 - b. reasonably in citing Nobby but not in issuing the rule.
 - c. reasonably in the circumstances and under the law.
 - d. in violation of Nobby's rights under the First Amendment.
- _____ 104. Eagle Production Corporation could demonstrate a commitment to ethical behavior by
 - a. complying with the law, establishing ethics codes, and making money.
 - b. implementing ethical programs only.
 - c. making a profit only.
 - d. complying with the law only.
- 105. Lia works for Media Marketing Company. Her job includes putting "spin" on the firm's successes and failures. In this context, ethics consist of
 - a. "bad" versus "good" publicity.
 - b. questions of rightness and wrongness.
 - c. whatever is legal.
 - d. the firm's quarterly revenue.
 - 106. The Federal Trade Commission (FTC) is a government agency that issues rules, orders, and decisions. The Georgia state legislature enacts statutes. The Jackson County Board and the Peach City Council enacts ordinances. Administrative law includes
 - a. all law that affects a business's operation.
 - b. statutes enacted by the state legislature.
 - c. decisions, orders, and rules of the FTC.
 - d. ordinances enacted by county board and the city council.
 - _ 107. Kelly is an appliance salesperson. Kelly commits fraud if, to make a sale, she
 - a. discloses the truth.
 - b. states an opinion concerning something that she knows nothing about.
 - c. represents as a fact something that she knows is untrue.
 - d. uses puffery.

- 108. Make-It Construction Corporation makes a side payment to a government official in Nigeria to obtain a contract. In the United States, this is
 - a. unethical only.
 - b. neither illegal nor unethical.
 - c. illegal only.
 - d. illegal and unethical.
- 109. Congress enacts the Tight Money Act (TMA) of 2009 to prohibit "major business entities" from making political contributions that individuals can make. A court would likely hold the TMA to be
 - a. justified by the need to protect individual rights.
 - b. constitutional under the First Amendment.
 - c. an unconstitutional restriction of speech.
 - d. necessary to protect national interests.
- _____ 110. As a judge, Sylvia applies common law rules. These rules develop from
 - a. court decisions.
 - b. federal and state statutes.
 - c. proposed uniform laws.
 - d. administrative regulations.
 - 111. Acme Computers, a computer store, takes unethical steps to divert the customers of Cyber Goods, an adjacent competing store. Acme may be liable for
 - a. wrongful interference with a business relationship.
 - b. appropriation.
 - c. wrongful interference with a contractual relationship.
 - d. none of the choices.
- 112. Equity Corporation provides other firms with funds to expand operations. Questions of what is ethical involve the extent to which Equity has
 - a. a legal duty beyond those duties mandated by ethics.
 - b. any duty beyond those mandated by both ethics and the law.
 - c. any duty when it is uncertain whether a legal duty exists.
 - d. an ethical duty beyond those duties mandated by law.
- _____ 113. Amber pushes Brad into the path of an oncoming car driven by Carol. Don tries to rescue Brad, but the car hits both of them. Amber is liable for the injuries of
 - a. Don only.
 - b. Brad only.
 - c. Brad and Don.
 - d. neither Brad nor Don.
 - ____ 114. Teresa, in making marketing decisions for Uno Stuff, Inc., takes a utilitarian perspective. A characteristic statement of this philosophy is
 - a. "the pursuit by individuals of their self-interest will result in a corresponding increase in societal welfare."
 - b. "for every action, there is an equal and opposite reaction."
 - c. "life in a state of nature is nasty, brutish, and short."
 - d. "an action is morally correct when, among the people it affects, it produces the greatest amount of good for the greatest number."

- _____ 115. If a provision in the Florida state constitution conflicts with a provision in the U.S. Constitution
 - a. neither provision applies.
 - b. the state constitution takes precedence.
 - c. the provisions are balanced to reach a compromise.
 - d. the U.S. Constitution takes precedence.

TRUE/FALSE

1.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
2.	ANS:	T PTS:	1
	NAT:	AACSB Reflective	
3.	ANS:	T PTS:	1
	NAT:	AACSB Ethics	
4.	ANS:	T PTS:	1
	NAT:	AACSB Ethics	
5.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
6.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
7.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
8.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
9.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
10.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
11.	ANS:		1
	NAT:	AACSB Ethics	
12.	ANS:	T PTS:	1
	NAT:	AACSB Ethics	
13.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
14.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
15.	ANS:		1
	NAT:	AACSB Analytic	
16.	ANS:	F PTS:	1
		AACSB Analytic	
17.	ANS:		1
		AACSB Analytic	
18.	ANS:		1
		AACSB Analytic	
19.			1
		AACSB Analytic	
20.			1
		AACSB Ethics	
21.			1
	NAT:	AACSB Analytic	

REF: 7 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N **REF: 91** LOC: AICPA Critical Thinking REF: 62 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 65 OBJ: TYPE: + LOC: AICPA Critical Thinking REF: 93 OBJ: TYPE: N LOC: AICPA Legal REF: 42 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 46 LOC: AICPA Legal **REF: 37** OBJ: TYPE: N LOC: AICPA Legal REF: 92 OBJ: TYPE: N LOC: AICPA Legal REF: 70 OBJ: TYPE: N LOC: AICPA Risk Analysis REF: 70 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 66 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 6 OBJ: TYPE: N LOC: AICPA Legal REF: 49 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 94 LOC: AICPA Legal REF: 4 OBJ: TYPE: N LOC: AICPA Legal REF: 67 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 34 OBJ: TYPE: + LOC: AICPA Legal **REF:** 14 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 65 OBJ: TYPE: = LOC: AICPA Risk Analysis **REF: 92** OBJ: TYPE: N LOC: AICPA Legal

22. ANS: F PTS: 1 NAT: AACSB Ethics 23. ANS: F PTS: 1 NAT: AACSB Analytic 24. ANS: T PTS: 1 NAT: AACSB Analytic 25. ANS: T PTS: 1 NAT: AACSB Analytic 26. ANS: T PTS: 1 NAT: AACSB Reflective PTS: 1 27. ANS: T NAT: AACSB Analytic 28. ANS: F PTS: 1 NAT: AACSB Analytic 29. ANS: F PTS: 1 NAT: AACSB Ethics 30. ANS: F PTS: 1 NAT: AACSB Analytic 31. ANS: F PTS: 1 NAT: AACSB Analytic 32. ANS: T PTS: 1 NAT: AACSB Analytic 33. ANS: T PTS: 1 NAT: AACSB Analytic 34. ANS: F PTS: 1 NAT: AACSB Reflective 35. ANS: T PTS: 1 NAT: AACSB Analytic PTS: 1 36. ANS: F NAT: AACSB Analytic 37. ANS: T PTS: 1 NAT: AACSB Ethics 38. ANS: T PTS: 1 NAT: AACSB Analytic 39. ANS: T PTS: 1 NAT: AACSB Analytic 40. ANS: F PTS: 1 NAT: AACSB Analytic 41. ANS: F PTS: 1 NAT: AACSB Analytic PTS: 1 42. ANS: T NAT: AACSB Analytic 43. ANS: T PTS: 1 NAT: AACSB Analytic 44. ANS: F PTS: 1 NAT: AACSB Ethics 45. ANS: T PTS: 1 NAT: AACSB Analytic

REF: 64 OBJ: TYPE: = LOC: AICPA Critical Thinking OBJ: TYPE: N REF: 5 LOC: AICPA Legal OBJ: TYPE: = **REF: 38** LOC: AICPA Legal REF: 16 OBJ: TYPE: + LOC: AICPA Legal REF: 14 OBJ: TYPE: + LOC: AICPA Critical Thinking REF: 4 OBJ: TYPE: N LOC: AICPA Legal **REF:** 12 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 62 LOC: AICPA Critical Thinking OBJ: TYPE: N REF: 18 LOC: AICPA Legal **REF: 33** OBJ: TYPE: = LOC: AICPA Legal **REF:** 7 OBJ: TYPE: N LOC: AICPA Legal **REF:** 7 OBJ: TYPE: N LOC: AICPA Legal REF: 91 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 12 LOC: AICPA Critical Thinking **REF: 96** OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 61 LOC: AICPA Critical Thinking OBJ: TYPE: N **REF:** 4 LOC: AICPA Legal REF: 69 OBJ: TYPE: = LOC: AICPA Risk Analysis **REF: 89** OBJ: TYPE: N LOC: AICPA Legal REF: 42 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 34 OBJ: TYPE: = LOC: AICPA Legal **REF: 36** OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 65 LOC: AICPA Critical Thinking REF: 4 OBJ: TYPE: N LOC: AICPA Legal

46.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
47.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
48.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
49.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
50.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	

MULTIPLE CHOICE

51.	ANS:		1
	NAT:		
52.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
53.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
54.	ANS:	B PTS:	1
	NAT:	AACSB Ethics	
55.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
56.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
57.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	
58.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
59.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
60.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
61.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
62.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	
63.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
64.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
65.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
66.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
67.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	

REF:83OBJ:TYPE: =LOC:AICPA LegalREF:50OBJ:TYPE: NLOC:AICPA LegalREF:50OBJ:TYPE: +LOC:AICPA LegalREF:67OBJ:TYPE: =LOC:AICPA Critical ThinkingREF:83OBJ:TYPE: =

LOC: AICPA Legal

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LOC:	AICPA Legal		
REF:	51	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	12	OBJ:	TYPE: N
LOC:	AICPA Decisi	ion Mo	deling
REF:		OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	49	OBJ:	TYPE: =
LOC:	AICPA Critica	al Thin	king
REF :	69	OBJ:	TYPE: =
LOC:	AICPA Decisi	ion Mo	deling
REF:	70	OBJ:	TYPE: N
LOC:	AICPA Critica	al Thin	king
REF:	93	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	6	OBJ:	TYPE: N
LOC:	AICPA Critica	al Thin	king

68. ANS: C PTS: 1 NAT: AACSB Reflective 69. ANS: C PTS: 1 NAT: AACSB Reflective 70. ANS: D PTS: 1 NAT: AACSB Reflective 71. ANS: B PTS: 1 NAT: AACSB Reflective 72. ANS: A PTS: 1 NAT: AACSB Communication 73. ANS: C PTS: 1 NAT: AACSB Communication 74. ANS: A PTS: 1 NAT: AACSB Reflective 75. ANS: C PTS: 1 NAT: AACSB Reflective 76. ANS: B PTS: 1 NAT: AACSB Reflective 77. ANS: D PTS: 1 NAT: AACSB Reflective 78. ANS: C PTS: 1 NAT: AACSB Reflective 79. ANS: A PTS: 1 NAT: AACSB Reflective 80. ANS: C PTS: 1 NAT: AACSB Reflective 81. ANS: D PTS: 1 NAT: AACSB Reflective 82. ANS: B PTS: 1 NAT: AACSB Reflective 83. ANS: D PTS: 1 NAT: AACSB Reflective 84. ANS: D PTS: 1 NAT: AACSB Reflective 85. ANS: A PTS: 1 NAT: AACSB Reflective 86. ANS: A PTS: 1 NAT: AACSB Reflective 87. ANS: B PTS: 1 NAT: AACSB Reflective 88. ANS: A PTS: 1 NAT: AACSB Reflective 89. ANS: B PTS: 1 NAT: AACSB Reflective 90. ANS: A PTS: 1 NAT: AACSB Reflective 91. ANS: A PTS: 1 NAT: AACSB Reflective

REF: 89 OBJ: TYPE: = LOC: AICPA Legal REF: 91 OBJ: TYPE: N LOC: AICPA Legal REF: 16 OBJ: TYPE: + LOC: AICPA Decision Modeling OBJ: TYPE: = REF: 33 LOC: AICPA Legal REF: 63 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 63 OBJ: TYPE: N LOC: AICPA Decision Modeling **REF: 35** OBJ: TYPE: = LOC: AICPA Legal REF: 82 OBJ: TYPE: = LOC: AICPA Legal **REF: 38** OBJ: TYPE: + LOC: AICPA Decision Modeling REF: 36 OBJ: TYPE: = LOC: AICPA Legal REF: 67 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 67 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 42 LOC: AICPA Legal **REF: 39** OBJ: TYPE: = LOC: AICPA Legal **REF: 85** OBJ: TYPE: + LOC: AICPA Legal REF: 42 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 42 OBJ: TYPE: = LOC: AICPA Legal REF: 64 OBJ: TYPE: N LOC: AICPA Critical Thinking **REF: 52** OBJ: TYPE: + LOC: AICPA Legal REF: 9 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: + REF: 87 LOC: AICPA Legal

92. ANS: B PTS: 1 NAT: AACSB Reflective 93. ANS: C PTS: 1 NAT: AACSB Reflective 94. ANS: A PTS: 1 NAT: AACSB Reflective 95. ANS: B PTS: 1 NAT: AACSB Reflective 96. ANS: C PTS: 1 NAT: AACSB Reflective 97. ANS: D PTS: - 1 NAT: AACSB Reflective 98. ANS: C PTS: 1 NAT: AACSB Reflective 99. ANS: B PTS: 1 NAT: AACSB Reflective 100. ANS: D PTS: - 1 NAT: AACSB Reflective 101. ANS: D PTS: - 1 NAT: AACSB Reflective 102. ANS: C PTS: 1 NAT: AACSB Reflective 103. ANS: C PTS: 1 NAT: AACSB Reflective 104. ANS: A PTS: - 1 NAT: AACSB Reflective 105. ANS: B PTS: 1 NAT: AACSB Reflective 106. ANS: C PTS: 1 NAT: AACSB Reflective 107. ANS: C PTS: 1 NAT: AACSB Reflective 108. ANS: D PTS: 1 NAT: AACSB Reflective 109. ANS: C PTS: 1 NAT: AACSB Reflective 110. ANS: A PTS: 1 NAT: AACSB Reflective 111. ANS: A PTS: 1 NAT: AACSB Reflective 112. ANS: D PTS: 1 NAT: AACSB Reflective 113. ANS: C PTS: 1 NAT: AACSB Reflective 114. ANS: D PTS: 1 NAT: AACSB Ethics 115. ANS: D PTS: 1 NAT: AACSB Reflective

REF: 50 OBJ: TYPE: N LOC: AICPA Risk Analysis REF: 49 OBJ: TYPE: N LOC: AICPA Risk Analysis REF: 48 OBJ: TYPE: N LOC: AICPA Legal REF: 88 OBJ: TYPE: + LOC: AICPA Legal REF: 14 OBJ: TYPE: N LOC: AICPA Legal REF: 4 OBJ: TYPE: N LOC: AICPA Legal REF: 64 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 42 OBJ: TYPE: N LOC: AICPA Legal REF: 42 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N **REF:** 14 LOC: AICPA Critical Thinking **REF: 90** OBJ: TYPE: N LOC: AICPA Legal **REF: 31** OBJ: TYPE: N LOC: AICPA Research REF: 67 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 61 OBJ: TYPE: + LOC: AICPA Critical Thinking REF: 5 OBJ: TYPE: N LOC: AICPA Legal REF: 87 OBJ: TYPE: = LOC: AICPA Legal **REF: 71** OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 14 OBJ: TYPE: + LOC: AICPA Decision Modeling REF: 6 OBJ: TYPE: N LOC: AICPA Legal **REF: 88** OBJ: TYPE: = LOC: AICPA Legal REF: 67 OBJ: TYPE: = LOC: AICPA Critical Thinking **REF: 93** OBJ: TYPE: N LOC: AICPA Legal REF: 65 OBJ: TYPE: = LOC: AICPA Critical Thinking **REF:** 4 OBJ: TYPE: N LOC: AICPA Legal

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Bus 241 - Spring 2010 - Exam No. 1

You have 130 minutes to complete this examination. The is a closed book exam. All other study materials, including back packs and purses, must be placed on the floor.

Please be sure to answer all questions on the exam. There are FOURTEEN (14) pages and 115 questions to this exam -- 50 True False, and 65 multiple choice. Count to make sure that you have all the pages and review your exam to make sure that you do not miss answering any pages or questions of the exam.

There are 180 points on this exam. There are ten bonus points, so you must score a 170 points for a percentage score of 100.00%

USE A FOR TRUE AND B FOR FALSE IN THE TRUE/FALSE SECTION.

PLEASE BE SURE TO TURN IN THE EXAM WITH YOU NAME ON THE FIRST PAGE OF THE EXAM YOU WERE GIVEN. IF YOU FAIL TO PUT YOUR NAME ON A COPY OF THE EXAM, YOU MAY BE GIVEN A -0-FOR THE EXAM.

ANSWERS SHOULD BE ENTERED ON THE MACHINE READABLE FORM. PLEASE BE SURE TO USE PENCIL SO THAT YOUR ANSWERS CAN BE READ BY THE GRADING MACHINE. PLEASE BE SURE TO ALSO INCLUDE YOUR STUDENT ID NUMBER ON THE ANSWER SHEET.

You should try and provide answers for all questions, as there is no penalty for a wrong answer, and it counts the same as an omitted question. A correct answer for the True/False section is worth 1 point, while a correct answer for a multiple choice question is worth 2 points. In the multiple choice section there are often two answers which may appear to potentially be correct. You must choose the response which answers the question the best.

You must use a number 2 pencil when filling out the exam. Failure to use a pencil will result in a 5 point penalty. There are two versions to this exam. You must indicate "1" in special codes for version A and "2" in special codes for version B. Failure to provide this information on you answer sheet will result in 10 point penalty. You must put your student id number in where the answer sheet provides for "social security number" Failure to follow these directions will result in a 10 point penalty.

Any lack of clarity with regard to your answer choice may result in you not being awarded points for your answer. Good Luck.

True/False

Indicate whether the statement is true or false.

- 1. An arbitrator's award is always the final word on a matter.
- 2. Local governments, including cities, can exercise police powers.
- 3. False imprisonment is a tort only if the confinement or restraint is justified.
- 4. A summary judgment is granted only if there is no genuine question of law.
 - 5. A state court can exercise jurisdiction over a nonresident by showing that he or she had minimum contacts with the state.
- 6. In ethical terms, a cost-benefit analysis is an assessment of the negative and positive effects of alternative actions on individuals.
- 7. There are no statutes regulating the use of spam.
- 8. Acting in good faith gives a business firm a better chance of defending its actions in court.
- 9. A business firm's profits may suffer if the firm acts unethically.
- 10. A state law that conflicts with the U.S. Constitution will be deemed unconstitutional.
- 11. Federal administrative agencies specify the powers of Congress.
 - 12. A store manager may delay a suspected shoplifter if the manager has probable cause to justify delaying the suspect.
- _____ 13. An ethics program can clarify what a company considers to be unacceptable conduct.
- 14. An answer can admit to the allegations made in a complaint.
- _____ 15. A court's review of an arbitrator's award may be restricted.
- 16. Business ethics is consistent only with short-run profit maximization.

- 17. Corporations can be perceived as owing ethical duties to groups other than their shareholders.
- _____ 18. Under the principle of rights theory, one person's set of values is as "right" as another's.
- _____ 19. To be ethical is to "do the right thing" but it does not otherwise "pay."
- _____ 20. If a person breaches a duty of care and another person suffers an injury, causation is established.
- _____ 21. There is no defense (except innocence) to a charge of conversion.
- 22. To have standing to sue, a party must have been harmed or have been threatened with harm by the action about which he or she complains.
- 23. The First Amendment does not protect commercial speech as extensively as noncommercial speech.
- _____ 24. A lawsuit involving a federal question can originate in a federal court.
- 25. A law that restricts a fundamental right violates substantive due process regardless of the type of state interest that the law "promotes."
- 26. Whether a law is constitutional depends on its source.
- 27. A restriction on commercial speech that implements a substantial government interest may be valid.
- 28. A business organization and its actions cannot be based on trust.
- 29. Business owners have no duty to exercise reasonable care to protect *invitees*.
- _____ 30. The federal government retains all powers not specifically delegated to the states.
- 31. A federal law that promotes a religion is unconstitutional.
- _____ 32. Negligence *per se* may occur on the violation of a statute.
- _____ 33. Ethics is the branch of philosophy that focuses on what constitutes right and wrong behavior.
- _____ 34. In the interest of preserving personal freedom, the law codifies all ethical requirements.
- _____ 35. Monetary damages is a remedy at law.
- _____ 36. No court requires mediation before a case goes to trial.
- _____ 37. A substantive law creates or defines legal rights and obligations.
- _____ 38. A federal law that conflicts with the U.S. Constitution will be deemed unconstitutional.
- 39. A defendant is a person against whom a lawsuit is brought.

- 40. A court will not exercise jurisdiction over an out-of-state defendant who has only done business in the jurisdiction over the Internet.
- 41. A business firm can sometimes predict whether a given action is legal.
- 42. According to utilitarianism, it does not matter how many people benefit from an act.
- 43. A state constitution is supreme within the state's borders so long as it does not conflict with the U.S. Constitution or a federal law.
- 44. A state court can exercise jurisdiction over anyone within the boundaries of the state.
- 45. Judges use precedent when deciding a case in a common law legal system.
- 46. After a decision is rendered in a case, no party can file an appeal.
- 47. The degree of care to be exercised in a situation can vary with a person's profession or occupation.
- 48. A defendant is strictly liable for the results of his or her acts only if he or she intended those results.
- _____ 49. Federal courts are superior to state courts.
- 50. A person assumes all risks associated with any activity in which he or she participates.

Multiple Choice

Identify the choice that best completes the statement or answers the question.

- _____ 51. Kurt is a judge hearing the case of *Local Co. v. Macro Corp.* Applying the relevant rule of law to the facts of the case requires Kurt to find previously decided cases that, in relation to the case under consideration, are a. exactly identical.
 - b. at odds.
 - c. as similar as possible.
 - d. as different as possible.
- 52. In an emergency situation, Lori renders aid to Mike, who needs help. Mike would most likely be prohibited from suing Lori for negligence under
 - a. no circumstances.
 - b. a Good Samaritan statute.
 - c. any circumstances.
 - d. a social host statute.
- _____ 53. Dale hears Ed falsely accuse Flo of stealing from Great Warehouse, Inc., their employer. Ed's statement is defamatory
 - a. only if Ed made the statement loudly.
 - b. only if Flo suffers emotional distress.
 - c. only if Ed's statement is also published in the *Dispatch*, a local paper.
 - d. because Dale heard it.

- 54. Eve is injured when she slips and falls in Finest Discount Warehouse. Eve files a suit against Finest for \$50,000. Under a "pure" comparative negligence rule, Eve could recover damages from Finest
 - a. only if Eve and Finest were equally at fault.
 - b. whether Eve was less, more, or equally at fault.
 - c. only if Eve was less at fault than Finest.
 - d. only if Eve was more at fault than Finest.

55. Otto, the chief executive officer of Prismatic Diamond Corporation (PDC), wants to ensure that PDC's activities are legal and ethical. The best course for Otto and PDC is to act in

- a. regard for PDC's shareholders only.
- b. their own self interest.
- c. ignorance of the law.
- d. good faith.
- _ 56. The Federal Trade Commission (FTC) is a government agency that issues rules, orders, and decisions. The Georgia state legislature enacts statutes. The Jackson County Board and the Peach City Council enacts ordinances. Administrative law includes
 - a. ordinances enacted by county board and the city council.
 - b. decisions, orders, and rules of the FTC.
 - c. all law that affects a business's operation.
 - d. statutes enacted by the state legislature.
- 57. Machismo Motor Sales Corporation regularly advertises its off-the-road and all-terrain vehicles and other products. Under the First Amendment, these ads and other commercial speech are given
 - a. no protection.
 - b. the same protection as defamatory speech.
 - c. less protection than noncommercial speech.
 - d. more protection than symbolic speech.
 - ____ 58. Tom files a suit against the state of Utah, claiming that a Utah state law violates the commerce clause. The court will agree if the statute
 - a. regulates activities within Utah's borders.
 - b. imposes a substantial burden on interstate commerce.
 - c. promotes the public order, health, safety, morals, or general welfare.
 - d. regulates private activities.
 - 59. Congress enacts the Tight Money Act (TMA) of 2009 to prohibit "major business entities" from making political contributions that individuals can make. A court would likely hold the TMA to be
 - a. constitutional under the First Amendment.
 - b. an unconstitutional restriction of speech.
 - c. justified by the need to protect individual rights.
 - d. necessary to protect national interests.
 - 60. Louie files a suit against Myra for assault and battery. Myra can raise the defense of property as a defense to the charge of
 - a. battery only.
 - b. neither assault nor battery.
 - c. assault or battery.
 - d. assault only.

- 61. Polly invites Quinn onto her land. Quinn commits trespass if
 - a. Quinn makes disparaging remarks about Polly to third parties.
 - b. the property is damaged during the visit.
 - c. Polly asks Quinn to leave and Quinn refuses.
 - d. Quinn enters the property in the evening.

Fact Pattern 2-1

Mack and Nancy engage in a business transaction from which a dispute arises. Mack initiates a lawsuit against Nancy by filing a complaint.

- 62. Refer to Fact Pattern 2-1. If Nancy files a motion to dismiss, she may be asserting that
 - a. Nancy suffered greater harm than Mack.
 - b. Mack's statement of the *law* is not true.
 - c. Mack's statement of the *facts* is not true.
 - d. Mack did not state a claim for which relief can be granted.
- _____ 63. Refer to Fact Pattern 2-1. If Nancy files a motion to dismiss, and the court grants it
 - a. Mack will have a judgment entered in his favor.
 - b. Mack will be given time to file an amended complaint.
 - c. Nancy will be given time to file another response.
 - d. Nancy will have a judgment entered in her favor.
- 64. Refer to Fact Pattern 2-1. If Nancy files a motion to dismiss, and the court denies it
 - a. Nancy will be given time to file another response.
 - b. Nancy will have a judgment entered in her favor.
 - c. Mack will be given time to file an amended complaint.
 - d. Mack will have a judgment entered in his favor.
 - 65. Refer to Fact Pattern 2-1. If Nancy responds to Mack's complaint by filing a counterclaim
 - a. Nancy will be given time to file an amended answer.
 - b. Mack will have a judgment entered in his favor.
 - c. Nancy will have a judgment entered in her favor.
 - d. Mack will be given time to file an answer.
- 66. Refer to Fact Pattern 2-1. The sheriff serves Nancy with a summons. If Nancy chooses to ignore it
 - a. Nancy must be served with a second summons.
 - b. Mack will have a judgment entered in his favor.
 - c. Nancy will have a judgment entered in her favor.
 - d. Mack must file an amended complaint.
 - 67. The U.S. Congress enacts a new federal statute that sets different standards for the liability of businesses selling defective products. This statute applies
 - a. to all of the states.
 - b. only to those states that adopt the statute.
 - c. only to matters not covered by state law.
 - d. to none of the states.

- 68. Manufactured Metals, Inc., asks its employees, many of whom are members of the National Machinists Union, to apply the utilitarian theory of ethics. This theory does *not* require
 - a. an assessment of the effects of alternatives on those affected.
 - b. the acquiring of the means of production by workers.
 - c. a determination of whom an action will affect.
 - d. a choice among alternatives that will produce maximum societal utility.
- _____ 69. Mary wins her suit against National Manufacturing Co. National's best ground for appeal is the trial court's interpretation of
 - a. the law that applied to the issues in the case.
 - b. the dealings between the parties before the suit.
 - c. the conduct of the witnesses during the trial.
 - d. the credibility of the evidence that Mary presented.
 - _____ 70. Fealty Financial Corporation asks its employees to judge their actions and get on the ethical business decision-making "bandwagon." Guidelines for evaluating individual actions include all of the following *except*
 - a. business rules and procedures.
 - b. promises to others.
 - c. an individual's conscience.
 - d. loopholes in the law or company policies.
- _____ 71. As a judge, Sylvia applies common law rules. These rules develop from
 - a. proposed uniform laws.
 - b. administrative regulations.
 - c. court decisions.
 - d. federal and state statutes.
 - ____ 72. Make-It Construction Corporation makes a side payment to a government official in Nigeria to obtain a contract. In the United States, this is
 - a. neither illegal nor unethical.
 - b. unethical only.
 - c. illegal only.
 - d. illegal and unethical.
 - 73. Amber pushes Brad into the path of an oncoming car driven by Carol. Don tries to rescue Brad, but the car hits both of them. Amber is liable for the injuries of
 - a. neither Brad nor Don.
 - b. Brad only.
 - c. Brad and Don.
 - d. Don only.
 - ____ 74. Ilsa files a suit against Jack. The document that sets out the ground for the court's jurisdiction, the basis of Ilsa's case, and the relief that Ilsa seeks is
 - a. the summons.
 - b. the service of process.
 - c. the answer.
 - d. the complaint.

- 75. Kit carelessly bumps into Luke, knocking him to the ground. Kit has committed the tort of negligence a. under no circumstances.
 - b. under any circumstances.
 - c. only if Luke is not injured.
 - d. only if Luke is injured.
- 76. Callie, a lawyer on the staff of Droll International Ltd., applies the utilitarian theory of ethics in business contexts. Utilitarianism focuses on
 - a. the nature of an action.
 - b. moral values.
 - c. the consequences of an action.
 - d. religious beliefs.
- 77. Equity Corporation provides other firms with funds to expand operations. Questions of what is ethical involve the extent to which Equity has
 - a. an ethical duty beyond those duties mandated by law.
 - b. a legal duty beyond those duties mandated by ethics.
 - c. any duty beyond those mandated by both ethics and the law.
 - d. any duty when it is uncertain whether a legal duty exists.
 - 78. In 2009, Congress enacts the Act to Restrict Commercial Speech (ARCS). The ARCS will be considered valid
 - a. under no circumstances.
 - b. under any circumstances.
 - c. if it directly advances a substantial government interest regardless of how "far" it goes.
 - d. if it directly advances a substantial government interest but goes no further than necessary.
 - ____ 79. Lia works for Media Marketing Company. Her job includes putting "spin" on the firm's successes and failures. In this context, ethics consist of
 - a. whatever is legal.
 - b. the firm's quarterly revenue.
 - c. questions of rightness and wrongness.
 - d. "bad" versus "good" publicity.
 - 80. Acme Computers, a computer store, takes unethical steps to divert the customers of Cyber Goods, an adjacent competing store. Acme may be liable for
 - a. appropriation.
 - b. wrongful interference with a contractual relationship.
 - c. wrongful interference with a business relationship.
 - d. none of the choices.
- 81. Kai files a suit against Lana based on one of Lana's statements that Kai alleges is fraudulent. To give rise to fraud, the statement must be one of
 - a. opinion.
 - b. delusion.
 - c. illusion.
 - d. fact.

Fact Pattern 3-1

Leo runs an asset recovery business. In one case, he recruits clients by misrepresenting the facts and pretending to be licensed to practice law in Mississippi. He files gratuitous, malicious pleadings, lies to the court, and otherwise abuses the judicial process. Later, he involves himself in other cases in which he uses similar tactics.

- ____ 82. Refer to Fact Pattern 3-1. Under the decision of the court in Case 3.1, *Baum v. Blue Moon Ventures LLC*, Leo's conduct most likely warrants
 - a. an injunction against certain court filings plus other sanctions.
 - b. praise for its aggression in recovering the assets of "deadbeat" debtors.
 - c. an admonishment but no other sanctions.
 - d. no sanctions but no praise.
- 83. Refer to Fact Pattern 3-1. According to the description quoted by the court in Case 3.1, *Baum v. Blue Moon Ventures LLC*, Leo's conduct is
 - a. "understandable in the pursuit of profit but not laudable."
 - b. "an example of guerilla warfare through litigation."
 - c. "praiseworthy for its ingenuity in recovering hidden assets."
 - d. "unjustifiable but not seriously reprehensible."
 - 84. Ned leaves his car with OK Car Shop to have it repaired. After the car is fixed, OK keeps it. OK is *not* liable for trespass to personal property if
 - a. OK received payment for the repair.
 - b. Ned refuses to pay for the repair.
 - c. OK is keeping the car as a "joke."
 - d. Ned thinks his car is a "joke."
- ____ 85. Kelly is an appliance salesperson. Kelly commits fraud if, to make a sale, she
 - a. uses puffery.
 - b. discloses the truth.
 - c. represents as a fact something that she knows is untrue.
 - d. states an opinion concerning something that she knows nothing about.
- _____ 86. Teresa, in making marketing decisions for Uno Stuff, Inc., takes a utilitarian perspective. A characteristic statement of this philosophy is
 - a. "the pursuit by individuals of their self-interest will result in a corresponding increase in societal welfare."
 - b. "for every action, there is an equal and opposite reaction."
 - c. "an action is morally correct when, among the people it affects, it produces the greatest amount of good for the greatest number."
 - d. "life in a state of nature is nasty, brutish, and short."
- 87. When Oceania, Inc., based in New York, does business internationally, the firm may be subject to international law. The sources of this law include
 - a. the laws of individual nations, and treaties and international organizations.
 - b. treaties and international organizations only.
 - c. the laws of individual nations only.
 - d. none of the choices.

- 88. Sid files a suit against Tina. Before going to trial, the parties, with their attorneys, meet to try to resolve their dispute. A third party helps them to reach an agreement. This is
 - a. litigation.
 - b. mediation.
 - c. arbitration.
 - d. negotiation.
- 89. Molly files a suit against Nick. They meet, and each party's attorney argues the party's case before a judge and jury. The jury renders an advisory verdict, after which the judge meets with the parties to encourage them to settle their dispute. This is
 - a. a mini-trial.
 - b. a summary jury trial.
 - c. court-ordered arbitration.
 - d. early neutral case evaluation.
- 90. Dion, an accountant for Engineering Associates, Inc., attempts to apply the duty-based approach to ethical reasoning in conflicts that occur on the job. This approach is based on the idea that a person must
 - a. place his or her employer's interest first.
 - b. achieve the greatest good for the most people.
 - c. avoid unethical behavior regardless of the consequences.
 - d. conform to society's ethical standards.
- 91. The River City Council, the Santa Clara County Board, the Texas state legislature, and the U.S. Congress enact laws. These laws constitute
 - a. statutory law.
 - b. *stare decisis*.
 - c. administrative law.
 - d. case law.
 - 92. The federal government and the state governments constitute the U.S. legal system. This system is based on the legal system of
 - a. Ancient Greece.
 - b. Ancient Rome.
 - c. France.
 - d. England.

Fact Pattern 2-2

Kelly files a suit against Lewis in a state court. The case proceeds to trial, after which the court renders a verdict. The case is appealed to an appellate court.

- 93. Refer to Fact Pattern 2-2. After the state's highest court's review of *Kelly v. Lewis*, a party can appeal the decision to the United States Supreme Court if
 - a. the party is unsatisfied with the result.
 - b. a federal question is involved.
 - c. the state trial and appellate court rulings are different.
 - d. a question of state law remains unresolved.

- 94. Lana hires Mike, an architect, to design a warehouse. When she reviews Mike's design, Lana is dissatisfied with the look of the new building and sues Mike, alleging negligence. Mike can successfully defend against the suit by proving that
 - a. his design is as attractive as an ordinary person's.
 - b. he is not familiar with every principle of art.
 - c. Lana was not injured in any way.
 - d. Lana could not have designed a more attractive building.
- 95. Transnational Corporation and United Shipping, Inc., agree to a contract that includes an arbitration clause. If a dispute arises, a court having jurisdiction may
 - a. order a party to submit to arbitration.
 - b. monitor any arbitration until it concludes.
 - c. order a party to bring the dispute to court.
 - d. order an arbitrator to rule in a particular way.

Fact Pattern 2-3

Java Cafes, Inc., and Kaffe Import Corporation dispute a term in their contract.

- 96. Refer to Fact Pattern 2-3. If Java and Kaffe have a long-standing business relationship that they would like to continue, a preferred method of settling their dispute may be mediation because
 - a. the dispute will eventually go to trial.
 - b. the process is not adversarial.
 - c. the case will be heard by a mini-jury.
 - d. the resolution of the dispute will be decided an expert.
- 97. Refer to Fact Pattern 2-3. Resolving the dispute between Java and Kaffe by having a neutral third party render a binding decision is one of the advantages of
 - a. intervention.
 - b. arbitration.
 - c. mediation.
 - d. conciliation.
- ____ 98. Leo, a resident of Missouri, owns a warehouse in Nebraska. He becomes involved in a dispute over the ownership of the warehouse with Opal, a resident of Kansas. Opal files a suit against Leo in Nebraska. Regarding this suit, Nebraska has
 - a. no jurisdiction.
 - b. *in personam* jurisdiction.
 - c. in rem jurisdiction.
 - d. diversity jurisdiction.
- _____ 99. At Sea Food Cafe, Tom believes that he was overcharged and shoves Wally, a waiter. Wally sues Tom, alleging that the shove was a battery. Tom is liable if
 - a. Wally did not wait on Tom.
 - b. Tom acted out of malice.
 - c. the shove was offensive.
 - d. Sea Food did not overcharge Tom.

- 100. Dian, a U.S. citizen, is the owner of Elemental Foods, Inc. The Bill of Rights embodies a series of protections for Dian against various types of interference by
 - a. other business entities only.
 - b. the government only.
 - c. private individuals only.
 - d. other business entities, private individuals, and the government.
- 101. Lynn files a suit against Karl. Karl denies Lynn's charges and sets forth his own claim that Lynn breached their contract and owes Karl funds for the breach. This is
 - a. a crossclaim.
 - b. an irrelevant response.
 - c. an affirmative defense.
 - d. a counterclaim.
- 102. In Ed's suit against First National Bank, the discovery phase would include all of the following except a. Ed's requests for First National's admissions.
 - b. First National's replies to Ed's interrogatories.
 - c. Ed's deposition.
 - d. Ed's complaint.
 - 103. Sam, a citizen of New Mexico, wants to file a suit against Tanya, a citizen of Texas. Their diversity of citizenship may be a basis for
 - a. a U.S. court of appeals to exercise appellate jurisdiction.
 - b. the United States Supreme Court to issue a writ of *certiorari*.
 - c. a federal district court to exercise original jurisdiction.
 - d. any court to exercise *in rem* jurisdiction.
 - _____ 104. Metro City Center is an area of tourist attractions in Metro City. The Center's director, under the city's authority, issues a rule to require street performers to obtain permits. The Center cites Nobby, a magician, for performing without a permit. Under the principles discussed in "A Sample Court Case," *Berger v. City of Seattle*, the Center most likely acted
 - a. reasonably in the circumstances and under the law.
 - b. reasonably in issuing the rule but not in citing Nobby.
 - c. in violation of Nobby's rights under the First Amendment.
 - d. reasonably in citing Nobby but not in issuing the rule.
 - 105. In business deals, Elin, the chief executive officer of Frosted Donuts, Inc., follows duty-based ethical standards. These are most likely derived from
 - a. the law.
 - b. a cost-benefit analysis.
 - c. philosophical reasoning.
 - d. a corporate ethics code.
 - _____106. Housemate, Inc., makes and sells a variety of household products. With a fair amount of certainty, Housemate's decision makers can predict whether a given business action would be legal in
 - a. no situations.
 - b. all situations.
 - c. many situations.
 - d. practically no situations.

- 107. Harry, a resident of Indiana, has an accident involving Jane, a resident of Kentucky, while driving through that state. Jane files a suit against Harry in Kentucky. Regarding Harry, Kentucky has
 - a. *in rem* jurisdiction.
 - b. no jurisdiction.
 - c. diversity jurisdiction.
 - d. *in personam* jurisdiction.
- 108. Ohio enacts a law requiring all businesses in the state to donate 10 percent of their profits to Protestant churches that provide certain services to persons whose income is below the poverty level. PriceLess Stores files a suit to block the law's enforcement. The court would likely hold that this law violates
 - a. the due process clause.
 - b. the First Amendment.
 - c. no provision in the U.S. Constitution.
 - d. the commerce clause.
- _____ 109. Jay drops a bowling ball on Kyla's foot. Jay is liable for negligence if he acted
 - a. unreliably.
 - b. unrecognizably.
 - c. unreasonably.
 - d. unrealistically.
- <u>110.</u> Eagle Production Corporation could demonstrate a commitment to ethical behavior by
 - a. complying with the law, establishing ethics codes, and making money.
 - b. complying with the law only.
 - c. implementing ethical programs only.
 - d. making a profit only.
- 111. The Ohio state legislature passes a law to regulate local delivery services. The final authority regarding the constitutionality of this law is
 - a. the president of the United States.
 - b. the governor of Ohio.
 - c. the courts.
 - d. the U.S. Congress.
- 112. Inferior Company sells products that are poorly made. Jack, who has never bought an Inferior product, files a suit against Inferior, alleging that its products are defective. The firm's best ground for dismissal of the suit is that Jack does not have
 - a. certiorari.
 - b. sufficient minimum contacts.
 - c. standing.
 - d. jurisdiction.
- 113. Capital Acquisitions Corporation buys, reorganizes, and sells other companies. If Capital strictly complies with existing laws, the firm will
 - a. fulfill *all* business ethics obligations.
 - b. fulfill *no* business ethics obligations.
 - c. fulfill some business ethics obligations.
 - d. not need to fulfill any business ethics obligations.

Name: _____

- 114. Dixie is a victim of Enoch's violation of a criminal law. Criminal law is concerned with
 - a. the relief available when a person's rights are violated.
 - b. wrongs committed against the public as a whole.
 - c. the prosecution of private individuals by other private individuals.
 - d. the prosecution of public officials by private individuals.
- _____ 115. If a provision in the Florida state constitution conflicts with a provision in the U.S. Constitution
 - a. the state constitution takes precedence.
 - b. neither provision applies.
 - c. the provisions are balanced to reach a compromise.
 - d. the U.S. Constitution takes precedence.

TRUE/FALSE

1. ANS: F PTS: 1 NAT: AACSB Analytic 2. ANS: T PTS: 1 NAT: AACSB Analytic 3. ANS: F PTS: 1 NAT: AACSB Analytic 4. ANS: F PTS: 1 NAT: AACSB Analytic 5. ANS: T PTS: 1 NAT: AACSB Analytic 6. ANS: T PTS: 1 NAT: AACSB Ethics 7. ANS: F PTS: 1 NAT: AACSB Analytic 8. ANS: T PTS: 1 NAT: AACSB Analytic 9. ANS: T PTS: 1 NAT: AACSB Ethics 10. ANS: T PTS: 1 NAT: AACSB Analytic 11. ANS: F PTS: 1 NAT: AACSB Analytic 12. ANS: T PTS: 1 NAT: AACSB Analytic 13. ANS: T PTS: 1 NAT: AACSB Ethics 14. ANS: T PTS: 1 NAT: AACSB Analytic 15. ANS: T PTS: 1 NAT: AACSB Analytic 16. ANS: F PTS: 1 NAT: AACSB Ethics 17. ANS: T PTS: 1 NAT: AACSB Ethics 18. ANS: F PTS: 1 NAT: AACSB Ethics 19. ANS: F PTS: 1 NAT: AACSB Ethics 20. ANS: F PTS: 1 NAT: AACSB Analytic 21. ANS: F PTS: 1 NAT: AACSB Analytic

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LOC: AICPA Legal

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44. ANS: T PTS: 1 NAT: AACSB Analytic
45. ANS: T PTS: 1

NAT: AACSB Analytic

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46.	ANS:	F PTS:	1
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	NAT:	AACSB Reflective	
48.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
49.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
50.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	

MULTIPLE CHOICE

51.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
52.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
53.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
54.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
55.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
56.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
57.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
58.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
59.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
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	NAT:	AACSB Reflective	
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	NAT:	AACSB Reflective	
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	NAT:	AACSB Reflective	
63.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
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	NAT:	AACSB Reflective	
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68. ANS: B PTS: 1 NAT: AACSB Reflective 69. ANS: A PTS: 1 NAT: AACSB Reflective 70. ANS: D PTS: 1 NAT: AACSB Reflective 71. ANS: C PTS: 1 NAT: AACSB Reflective 72. ANS: D PTS: 1 NAT: AACSB Reflective 73. ANS: C PTS: - 1 NAT: AACSB Reflective 74. ANS: D PTS: 1 NAT: AACSB Reflective 75. ANS: D PTS: 1 NAT: AACSB Reflective 76. ANS: C PTS: 1 NAT: AACSB Ethics 77. ANS: A PTS: - 1 NAT: AACSB Reflective 78. ANS: D PTS: 1 NAT: AACSB Reflective 79. ANS: C PTS: 1 NAT: AACSB Reflective 80. ANS: C PTS: - 1 NAT: AACSB Reflective 81. ANS: D PTS: 1 NAT: AACSB Reflective 82. ANS: A PTS: 1 NAT: AACSB Communication 83. ANS: B PTS: 1 NAT: AACSB Communication 84. ANS: B PTS: 1 NAT: AACSB Reflective 85. ANS: C PTS: 1 NAT: AACSB Reflective 86. ANS: C PTS: 1 NAT: AACSB Ethics 87. ANS: A PTS: 1 NAT: AACSB Reflective 88. ANS: B PTS: 1 NAT: AACSB Reflective 89. ANS: B PTS: 1 NAT: AACSB Reflective 90. ANS: C PTS: - 1 NAT: AACSB Reflective 91. ANS: A PTS: 1 NAT: AACSB Reflective

REF: 65 OBJ: TYPE: N LOC: AICPA Critical Thinking **REF: 39** OBJ: TYPE: = LOC: AICPA Legal REF: 70 OBJ: TYPE: N LOC: AICPA Critical Thinking OBJ: TYPE: N REF: 6 LOC: AICPA Legal REF: 71 OBJ: TYPE: = LOC: AICPA Critical Thinking **REF: 93** OBJ: TYPE: N LOC: AICPA Legal REF: 42 OBJ: TYPE: N LOC: AICPA Legal REF: 91 OBJ: TYPE: N LOC: AICPA Legal REF: 65 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 67 OBJ: TYPE: = LOC: AICPA Critical Thinking **REF:** 14 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: + REF: 61 LOC: AICPA Critical Thinking **REF: 88** OBJ: TYPE: = LOC: AICPA Legal REF: 87 OBJ: TYPE: + LOC: AICPA Legal REF: 63 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 63 OBJ: TYPE: N LOC: AICPA Decision Modeling **REF: 89** OBJ: TYPE: = LOC: AICPA Legal REF: 87 OBJ: TYPE: = LOC: AICPA Legal REF: 65 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 10 OBJ: TYPE: N LOC: AICPA Legal REF: 49 OBJ: TYPE: = LOC: AICPA Critical Thinking **REF: 52** OBJ: TYPE: + LOC: AICPA Legal REF: 64 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 4 OBJ: TYPE: N LOC: AICPA Critical Thinking

92. ANS: D PTS: 1 NAT: AACSB Reflective 93. ANS: B PTS: 1 NAT: AACSB Reflective 94. ANS: C PTS: 1 NAT: AACSB Reflective 95. ANS: A PTS: 1 NAT: AACSB Reflective 96. ANS: B PTS: 1 NAT: AACSB Reflective 97. ANS: B PTS: - 1 NAT: AACSB Reflective 98. ANS: C PTS: 1 NAT: AACSB Reflective 99. ANS: C PTS: 1 NAT: AACSB Reflective 100. ANS: B PTS: - 1 NAT: AACSB Reflective 101. ANS: D PTS: - 1 NAT: AACSB Reflective 102. ANS: D PTS: 1 NAT: AACSB Reflective 103. ANS: C PTS: 1 NAT: AACSB Reflective 104. ANS: A PTS: - 1 NAT: AACSB Reflective 105. ANS: C PTS: 1 NAT: AACSB Reflective 106. ANS: C PTS: 1 NAT: AACSB Reflective 107. ANS: D PTS: 1 NAT: AACSB Reflective 108. ANS: B PTS: 1 NAT: AACSB Reflective 109. ANS: C PTS: 1 NAT: AACSB Reflective 110. ANS: A PTS: 1 NAT: AACSB Reflective 111. ANS: C PTS: 1 NAT: AACSB Reflective 112. ANS: C PTS: 1 NAT: AACSB Reflective 113. ANS: C PTS: 1 NAT: AACSB Reflective 114. ANS: B PTS: 1 NAT: AACSB Reflective 115. ANS: D PTS: 1 NAT: AACSB Reflective

REF: 6 OBJ: TYPE: N LOC: AICPA Legal **REF: 48** OBJ: TYPE: N LOC: AICPA Legal REF: 91 OBJ: TYPE: + LOC: AICPA Legal REF: 51 OBJ: TYPE: N LOC: AICPA Legal **REF: 49** OBJ: TYPE: N LOC: AICPA Risk Analysis **REF: 50** OBJ: TYPE: N LOC: AICPA Risk Analysis **REF: 35** OBJ: TYPE: = LOC: AICPA Legal REF: 82 OBJ: TYPE: = LOC: AICPA Legal REF: 12 OBJ: TYPE: N LOC: AICPA Legal REF: 42 OBJ: TYPE: = LOC: AICPA Legal REF: 42 OBJ: TYPE: N LOC: AICPA Legal REF: 36 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 31 LOC: AICPA Research OBJ: TYPE: N REF: 64 LOC: AICPA Critical Thinking REF: 67 OBJ: TYPE: = LOC: AICPA Legal REF: 34 OBJ: TYPE: + LOC: AICPA Legal REF: 16 OBJ: TYPE: + LOC: AICPA Decision Modeling REF: 90 OBJ: TYPE: N LOC: AICPA Legal REF: 67 OBJ: TYPE: N LOC: AICPA Critical Thinking **REF: 33** OBJ: TYPE: = LOC: AICPA Legal **REF: 38** OBJ: TYPE: + LOC: AICPA Decision Modeling REF: 67 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 9 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 4 LOC: AICPA Legal

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MC	54	76
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MC	99	74
MC	100	102
MC	101	57
MC	101	109
	102	100

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MC	104	110
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MC	106	56
MC	107	85
MC	108	72
MC	109	59
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MC	113	73
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MC	115	115