Bus 241 - Spring 2011 - Exam No. 2

You have 130 minutes to complete this examination. The is a CLOSED book exam. All study materials, including back packs and purses, must be placed on the floor.

Please be sure to answer all questions on the exam. There are THIRTEEN (13) pages and 120 questions to this exam -- 60 True False, and 60 multiple choice. Count to make sure that you have all the pages and review your exam to make sure that you do not miss answering any pages or questions of the exam.

USE A FOR TRUE AND B FOR FALSE IN THE TRUE/FALSE SECTION.

PLEASE BE SURE TO TURN IN THE EXAM WITH YOUR NAME ON THE FIRST PAGE OF THE EXAM YOU WERE GIVEN. THIS IS **NECESSARY TO VERIFY WHICH VERSION OF THE EXAM YOU WERE** GIVE. IF YOU FAIL TO PUT YOUR NAME ON A COPY OF THE EXAM, YOU MAY BE GIVEN A -0- FOR THE EXAM.

ANSWERS SHOULD BE ENTERED ON THE MACHINE READABLE FORM. PLEASE BE SURE TO USE PENCIL SO THAT YOUR ANSWERS CAN BE READ BY THE GRADING MACHINE. PLEASE BE SURE TO ALSO INCLUDE YOUR STUDENT ID NUMBER ON THE ANSWER SHEET.

You should try and provide answers for all questions, as there is no penalty for a wrong answer, and it counts the same as an omitted question. A correct answer for the True/False section is worth 1 point, while a correct answer for a multiple choice question is worth 2 points. In the multiple choice section there are often two answers which may appear to potentially be correct. You must choose the response which answers the question the best.

You must use a number 2 pencil when filling out the exam. Failure to use a pencil will result in a 5 point penalty. There are three versions to this exam. You must indicate "1" in special codes for version A; "2" in special codes for version B; "3" for version C.. Failure to provide this information on you answer sheet will result in 10 point penalty. You must put your student id number in where the answer sheet provides for "social security number" Failure to follow these directions will result in a 10 point penalty.

Any lack of clarity with regard to your answer choice may result in you not being awarded points for your answer. Good Luck.

True/False

Indicate whether the statement is true or false.

1. A promise is an assertion that one will or will not do something in the future) .
---	------------

- 2. At a criminal trial, the burden of proof is on an accused person to prove his or her innocence.
- 3. An offeror cannot revoke an option contract until the time specified in the offer has expired.
- 4. Under the mailbox rule, an acceptance is not valid until it is received.
- 5. In determining whether a use of a copyrighted work is infringement under the "fair use" doctrine, the *least* important factor is the effect of the use on the market for the work.
- 6. An illusory promise is a promise that is enforceable without consideration.
 - 7. Under the Fifth Amendment, there is no circumstance in which a person can be compelled to testify.
- 8. An oral contract is an implied-in-fact contract.
- 9. There are no exceptions to the rule that contracts voluntarily entered into will be enforced.
- 10. Parties with contractual capacity may form an enforceable contract.
- 11. Only public officials prosecute criminal defendants.
- 12. The theft of trade secrets is not a crime unless a contract is breached.
- _____ 13. A personal name is protected under trademark law if it acquires a secondary meaning.
- _____ 14. Money laundering includes making "dirty" money appear to be the "profit" of a legitimate business.
- 15. Ordinary difficulties that could have been foreseen at the time a contract was formed do not justify a demand for additional compensation.
- _____ 16. An otherwise valid contract may be unenforceable if it is not in writing.
- _____ 17. Forgery includes counterfeiting.
- 18. The recipient of stolen goods by one who does not know the identity of the owner or the thief has a defense to criminal liability.
 - _ 19. Criminal liability depends on the commission or omission of an act.

- _____ 20. Contract disputes rarely arise on a promise of *future* performance.
- _____ 21. A unilateral contract is formed when the one receiving the offer completes the requested act or performance.
- _____ 22. An offer made illegal by a statute terminates only after a reasonable time.
- 23. The prosecution in a criminal case need only establish by a preponderance of the evidence that the defendant committed the crime.
- 24. A voidable contract is a valid contract that can be avoided at the option of at least one of the parties to it.
- _____ 25. The communication of an offer can be done by any effective means.
- 26. Under the objective theory of contracts, the intention to enter into a contract is judged by objective facts as interpreted by a reasonable person.
- _____ 27. An acceptance that materially changes a term in the offer still creates a valid agreement.
- _____ 28. A generic term is *not* protected under trademark law unless it acquires a secondary meaning.
- 29. A covenant not to sue is an agreement to substitute a contractual obligation for a legal action.
- 30. To be valid, a contract must be enforceable by all of the parties to it.
- _____ 31. A trade name cannot be registered with the federal government if it is also a trademark.
- 32. Each member country of the TRIPS agreement must include in its domestic laws broad intellectual property rights.
- 33. The unauthorized use of a "famous" trademark is prohibited only if the unauthorized user competes directly with the owner of the mark.
- _____ 34. An offer is sufficient to evidence an agreement.
- _____ 35. If a person does not know that he or she is taking the property of someone else, the person cannot be convicted of theft.
- 36. A service mark is used to distinguish products produced by the federal government from those produced by private corporations.
- _____ 37. Under the plain meaning rule, a court will enforce a contract, in which the writing is clear and unequivocal.
- _____ 38. Two parties can mutually agree to rescind a contract if it is executory.
- _____ 39. Informal contracts are usually based on substance rather than form.
- _____ 40. All promises are legal contracts.

 41.	It is a sufficient defense to a charge of embezzlement that the embezzler intended to return the embezzled property eventually.
 42.	"Stealing" computer data is <i>not</i> a crime unless the data is altered or erased.
 43.	A contract that cannot be enforced because of certain legal defenses is an unenforceable contract.
 44.	A dilution cause of action requires proof that consumers are likely to be confused by a connection between a trademark and its unauthorized use.
 45.	An offer to form a <i>unilateral</i> contract is accepted by a promise to perform.
 46.	A contract cannot be void if its purpose it legal.
 47.	An American who writes a book has copyright protection in every country in the world.
 48.	Criminal liability depends on a specific state of mind or intent.
 49.	Obtaining another person's phone card number so that it may be used to make unauthorized long-distance calls is theft.
 50.	Under the exclusionary rule, all illegally obtained evidence must be included in any criminal prosecution.
 51.	In contract law, "consideration" refers to the courtesy that one party shows another in negotiating a deal.
 52.	Parties can form a contract without putting the terms in writing.
 53.	A person may not be responsible for a criminal act if, as a result of a mental defect, he or she did not appreciate the wrongfulness of the act.
 54.	An express contract must be in writing.
 55.	Loading a file into a computer's random access memory constitutes the making of a "copy" for purposes of copyright law.
 56.	A party who confers a benefit on someone else unnecessarily can recover the cost under the principle of quasi contract.
 57.	Embezzlement is like robbery in that neither crime requires the use of force or fear.
 58.	Only white-collar crimes are prosecuted under RICO.

- _____ 59. An invitation to negotiate—"can you afford this?" —is an offer.
- _____ 60. A promisee is a person who makes a promise.

Name:

Identify the choice that best completes the statement or answers the question.

- _____ 61. Jolly Sales Company and Kwik Distributors, Inc., enter into an agreement that contains some express terms and some that are implied. This is
 - a. not a contract.
 - b. an implied-in-law contract.
 - c. an express contract only.
 - d. a mixture of an express contract and an implied-in-fact contract.
- 62. Ernie's Good Eatin' Cafe uses a distinctive decor, layout, menu, and style of service. This restaurant's image and overall appearance is
 - a. a collective mark.
 - b. a certification mark.
 - c. trade dress.
 - d. a service mark.
- 63. Gamma Corporation allows Kappa Company to use Gamma's trademark as part of Kappa's domain name. This is
 - a. dilution.
 - b. a license.
 - c. an injunction.
 - d. litigious.
 - 64. Finest Products Company and Great Goods, Inc., use the mark "Good Housekeeping Seal of Approval" to certify the quality of their products. Finest and Great are not in business together and do not own this mark. The mark is
 - a. a service mark.
 - b. a certification mark.
 - c. a collective mark.
 - d. trade dress.
 - 65. Lex reproduces Mina's copyrighted work without paying royalties. Lex is most likely excepted from liability for copyright infringement under the "fair use" doctrine if
 - a. Lex copies the entire work.
 - b. Lex's use has no effect on the market for Mina's work.
 - c. Lex distributes the copies freely to the public.
 - d. Lex's use is for a commercial purpose.

66. Ellen publishes a book titled *First Place*, which includes a chapter from Frank's copyrighted book *Great Racecar Drivers* without his permission. Ellen's use of the chapter is actionable

- a. regardless of whether consumers are confused or Ellen and Frank are competitors.
- b. only if Ellen and Frank are competitors.
- c. only if consumers are confused and Ellen and Frank are competitors.
- d. only if consumers are confused.

5

- 67. Holly is granted immunity after she agrees to testify about a crime. Holly has an absolute privilege against self-incrimination and
 - a. can refuse to testify on Fifth Amendment grounds.
 - b. can be prosecuted only for the crime about which she agreed to testify.
 - c. cannot refuse to testify on Fifth Amendment grounds.
 - d. cannot be prosecuted for any crime.

68. Mona offers Ned, a building inspector, money to overlook the violations in her new warehouse. Ned accepts the money and overlooks the violations. Mona is charged with the crime of bribery. The crime occurred when

- a. Ned accepted the bribe.
- b. Mona offered the bribe.
- c. Ned overlooked the violations.
- d. Mona decided to offer the bribe.
- 69. Beth claims that her contract with Carl is voidable. If the contract is avoided
 - a. only Beth is released from it.
 - b. both parties are released from it.
 - c. neither party is released from it.
 - d. only Carl is released from it.
 - _____70. The idea for "On Your Mark," a computer game featuring racing cars, is protected by
 - a. patent law.
 - b. trademark law.
 - c. trade secrets law.
 - d. copyright law.
- ____ 71. Luna tells Kofi, who has no knowledge of literary thrillers, that she will tutor him in the subject for \$50. As an offer, this is
 - a. effective.
 - b. not effective, because Kofi has no knowledge of the subject.
 - c. not effective, because thrillers are not literature.
 - d. not effective, because Luna's tutoring will be subjective.
- 72. Laura and Mike enter into what Laura later claims is a contract. In deciding whether a valid contract was formed, a court will *not* look at
 - a. the parties' subjective beliefs at the time of the alleged contract.
 - b. the parties' statements at the time of the alleged contract.
 - c. the parties' conduct at the time of the alleged contract.
 - d. the circumstances surrounding the alleged contract.
- _____ 73. Eastside Warehouse offers to sell a forklift to Forest Lumber Company, but it is stolen before Forest accepts. Eastside must obtain
 - a. nothing for Forest, because the theft terminated the offer.
 - b. a forklift for Forest, if Eastside's insurance covers the loss.
 - c. nothing for Forest, because that would extend the time of the offer.
 - d. a forklift for Forest, if it wants one.

- 74. The police arrest Lou, who confesses to a crime. Later, Lou refutes the confession and demands a trial, at which witnesses testify they saw him commit the crime. Lou is convicted and sentenced. The U.S. Constitution provides safeguards against all of the following *except*
 - a. deprivations of life or liberty without due process of law.
 - b. not being allowed to question witnesses.
 - c. self-incrimination.
 - d. punishment.
- 75. Tomato Farms (TF) offers to sell Unified Grocers, Inc., a boxcar load of tomatoes. The offer is sent via overnight delivery because an acceptance is required urgently. It would be most reasonable for Unified to accept via
 - a. a phone call to TF within five business days.
 - b. a letter mailed to TF within two days.
 - c. a fax sent to TF as soon as the offer is received.
 - d. a fax, a letter, or a phone call to TF within two weeks.
- ____ 76. Baked Stuff Company agrees to supply Comida Café with all the corn chips that it requires for a year. A sudden blight caused by an organism hitherto unknown in the United States results in a shortage of corn, and the price rises sharply. Baked Stuff asks Comida to pay a higher price for the chips. This request is
 - a. valid as a risk ordinarily assumed in business.
 - b. invalid as an attempt at extortion or the so-called holdup game.
 - c. valid due to the unforeseen difficulty of the sudden price increase.
 - d. invalid under the preexisting duty rule.
- ____ 77. Mary, who is charged with a crime, claims that Nick, a government agent, entrapped her. For entrapment to be a valid defense
 - a. Nick must have pressured Mary into committing the crime.
 - b. Nick must have suggested that the crime be committed.
 - c. Mary must not have been predisposed to commit the crime.
 - d. all of the choices.
- ____ 78. Randi, an employee of Sales Omni, Inc., pays Talula, an employee of Sales's competitor U-Pic Company, for a secret Sales pricing schedule. This may be
 - a. commercial bribery.
 - b. creative legal bookkeeping.
 - c. money laundering.
 - d. an effective marketing strategy.
- 79. Gwen agrees to paint Holly's Gift Shop. Gwen does the work, but Holly does not pay. To recover the price, Gwen can collect from Holly on the basis of their
 - a. implied-in-fact contract.
 - b. express contract.
 - c. implied-in-law contract.
 - d. quasi contract.
- 80. Clay offers to pay Dot \$50 for a golf lesson for Eula. They agree to meet the day after tomorrow to exchange the cash for the lesson. These parties have
 - a. a trilateral contract.
 - b. a unilateral contract.
 - c. a bilateral contract.
 - d. no contract.

- 81. Copy Products, Inc., uses, in its ads, a trademark that is similar, but not identical, to a distinctive mark used by Durable Goods, Inc. Copy's use of the mark is actionable
 - a. only if consumers are confused *and* Copy and Durable are competitors.
 - b. only if Copy and Durable are competitors.
 - c. regardless of whether consumers are confused or Copy and Durable are competitors.
 - d. only if consumers are confused.
- 82. Royal Properties, Inc., mails a flyer to hundreds of firms, advertising a building for sale. Super Soup Brewing Company responds by saying, "We accept your offer." Between Royal and Super, there is
 - a. no contract.
 - b. a contract for the sale of the building.
 - c. a contract to consider the offer before any others.
 - d. a contract to negotiate a sale of the building.
- 83. Earl, driving while intoxicated, causes a car accident that results in the death of Frank. Earl is arrested and charged with a felony. A felony is a crime punishable by death or imprisonment for more than
 - a. thirty days.
 - b. one year.
 - c. six months.
 - d. ten years.
 - _ 84. An officer of International Sales Corporation makes overtures to a representative of Global Distribution, Inc., regarding a business deal. Under the objective theory of contracts, the officer's words and conduct are held to mean whatever
 - a. a reasonable person in the representative's position would think they meant.
 - b. the representative subjectively thought they meant.
 - c. the officer subjectively intended them to mean.
 - d. a reasonable person in the officer's position would think they meant.
 - 85. Nora enters into a contract with Owen's Transport Company for the delivery of a shipment of fresh produce. If the language in the contract has more than one meaning, it will be construed against
 - a. the promisee.
 - b. the promisor.
 - c. the party who drafted the contract.
 - d. the party with the greater bargaining power.
 - 86. Numeric Methods Corporation promises to give stock options to Orin, a project schedule manager, for projects that have already been completed ahead of schedule. This promise is
 - a. enforceable because it is an illusory promise.
 - b. unenforceable.
 - c. enforceable because it is a new contract.
 - d. enforceable because it is supported by past consideration.
 - _ 87. Cathy uses, on her new recording *Drive By*, the melody of a song written by Earl, without Earl's permission. This is
 - a. patent infringement.
 - b. trademark infringement.
 - c. copyright infringement.
 - d. none of the choices.

- 88. Tom enters a coffee shop at which he has an open account, fills a cup of coffee, holds it up so the cashier can see it, acknowledges the cashier's nod, and walks out with the coffee, knowing that he will be billed for it at the end of the month. Tom has formed
 - a. an express contract.
 - b. a quasi contract.
 - c. an implied-in-law contract.
 - d. an implied-in-fact contract.
- 89. Ferb mistakenly pays property taxes that should have been assessed against Grace. Ferb can recover the amount from Grace in quasi contract
 - a. only if Grace tried to conceal the error.
 - b. only if Grace was aware of the error.
 - c. under no circumstances.
 - d. even if Grace was not aware of the error.

Fact Pattern 8-2

Brad defends against a breach-of-contract suit by College Credit Corporation by claiming that their deal—a student loan accruing interest at a certain rate and payable beginning on a certain date—was unfair because the consideration for their contract was inadequate.

- 90. Refer to Fact Pattern 8-2. A court is most likely to evaluate the adequacy of consideration if
 - a. the items exchanged were of unequal value.
 - b. a thing exchanged has no intangible value to one of the parties.
 - c. there is a gross disparity in the value of the consideration exchanged.
 - d. something exchanged is not of direct economic or financial value.
- 91. Refer to Fact Pattern 8-2. If, as Brad claims, the consideration in this problem is inadequate, it may indicate a lack of
 - a. accord in Brad's satisfaction with the value of the deal.
 - b. bargained-for exchange or mutual assent.
 - c. "heft," "substance," or "weight" in the terms of the contract.
 - d. flexibility on the part of College Credit to accommodate Brad's needs.
 - 92. Holly enters into a contract to design robotic software for Interstate Assembly Corporation. The freedom to enter into contracts is
 - a. a principle that describes contracting parties' intent.
 - b. a fundamental public policy of the United States.
 - c. an ambiguous business goal that is irrelevant in terms of the law
 - d. a philosophical concept that underlies international law.
- 93. Energo, Inc., designs and makes a fuel injection system that copies Fuel-In Corporation's designs without Fuel-In's permission. This is most likely
 - a. service mark infringement.
 - b. copyright infringement.
 - c. trademark infringement.
 - d. patent infringement.

- 94. Auto Body Repair Shop (ABRS) promises to pay Ben \$1,000 a week to work for ABRS. Ben accepts and quits his job with Car Care Service. ABRS fails to provide a job for Ben. Ben has a cause of action based on
 - a. a release.
 - b. past consideration.
 - c. an illusory promise.
 - d. promissory estoppel.
- 95. Harry, a computer programmer for Inventory Control Corporation, is arrested in his employer's parking lot on suspicion of larceny. Harry must be informed of his right to
 - a. a trial by jury.
 - b. question witnesses.
 - c. remain silent.
 - d. punishment.
- 96. Phil enters into a contract with Quality Resorts, Inc., to work as a chef. Under the plain meaning rule, the meaning of this contract must be determined by reference to
 - a. the face of the instrument.
 - b. any available evidence.
 - c. any relevant extrinsic evidence.
 - d. the later testimony of the parties.
- _____ 97. Jay is charged with embezzlement. Embezzlement is *not* robbery because embezzlement may be committed without
 - a. a criminal act.
 - b. a criminal intent.
 - c. taking property from its owner.
 - d. the use of force of fear.
- 98. Precise Factory Machinery, Inc., obtains a patent on a drill press. Quackley Equipment Company copies the design. This patent is infringed
 - a. only if Quackley copies the press in its entirety and sells it.
 - b. regardless of whether Quackley copies the press in its entirety or sells it.
 - c. only if Quackley sells the press in the market.
 - d. only if Quackley copies the press in its entirety.
 - 99. Rory designs a new computer hard drive, which he names "Sci Phi." He also writes the operating manual to be included with each final product. Rory could obtain patent protection for
 - a. the hard drive only.
 - b. the operating manual only.
 - c. the hard drive, the name, and the operating manual.
 - d. the name only.
- 100. Ritzy Property, Inc., offers to sell a warehouse to Self-Storage Company. Self-Storage says that it will pay Ritzy \$100 to hold the offer open for three business days. This
 - a. voids Ritzy's offer by extending the time term.
 - b. makes the offer irrevocable for three days if Ritzy accepts.
 - c. creates an illegal contract by adding a clause to Ritzy's offer.
 - d. negates Ritzy's offer by changing the price term.

- 101. Milo files a suit against Neighbors Insurance Corporation under the doctrine of promissory estoppel. Milo must show that
 - a. Milo justifiably relied on Neighbors's promise to his detriment.
 - b. Neighbors justifiably relied on Milo's promise to its detriment.
 - c. Milo justifiably refused to fulfill a promise to Neighbors.
 - d. Neighbors justifiably refused to fulfill a promise to Milo.
- 102. Sam makes an offer to Tina to enter into a contract. Tina accepts the offer. A valid contract requires
 - a. a valid offer and a valid acceptance.
 - b. a valid offer only.
 - c. a valid acceptance only.
 - d. neither a valid offer nor a valid acceptance.
- _____ 103. Bait 'n Tackle Corporation switches trademarks on products that it buys to sell to consumers. This is
 - a. burglary.
 - b. larceny.
 - c. robbery.
 - d. forgery.
 - 104. Mona asserts that a contract she entered into with Nate is unenforceable. Defenses to the enforcement of a contract include
 - a. the lack of a party's genuine assent.
 - b. a desire not to perform.
 - c. adverse economic consequences.
 - d. results that do not match expectations.
 - ____ 105. Nate tells Opal, "I might sell the skis that I bought last fall since I haven't used them and the skiing season is almost over." This is
 - a. a statement of future intent.
 - b. an offer.
 - c. an invitation to accept an offer.
 - d. an acceptance of an offer.
- 106. Tom's Terrific Assembly Company promises its employees a 10-percent raise at the end of the year if productivity has increased and management feels it is warranted. Tom's must
 - a. give the employees a 10-percent raise only at the end of the year.
 - b. give the employees a 10-percent raise only if productivity increases.
 - c. give the employees a 10-percent raise under any circumstances.
 - d. do nothing.
- _____ 107. Dian points a gun at Edie, threatening to shoot her unless she takes a certain file from Great Pharmaceutical Corporation. Charged with theft, Edie can successfully claim as a defense,
 - a. entrapment.
 - b. self-defense.
 - c. consent.
 - d. duress.

- 108. Alan, the president of Beturlife Investments, Inc., and Colin, Beturlife's accountant, are charged with a crime, after the police search Beturlife's offices. Under the exclusionary rule
 - a. certain Beturlife records are excluded from a government subpoena.
 - b. illegally obtained evidence must be excluded from a trial.
 - c. persons who have biases that would prevent them from fairly deciding the case may be excluded from the jury.
 - d. certain parties to a criminal action may be excluded from a trial.
- 109. Mei writes a check to Nat in an amount that represents half of her debt to him. On the back of the check, Mei includes the words "payment in full." Nat cashes the check. This discharges the entire debt
 - a. if the debt is liquidated.
 - b. if the debt is past due.
 - c. under no circumstances.
 - d. if the debt is unliquidated.
- _____ 110. Abby and Ben copy and exchange MP3 music files over the Internet without anyone's permission. With respect to songs owned by Charter Recording Company, this is
 - a. fair use.
 - b. licensing.
 - c. protected expression.
 - d. copyright infringement.
- 111. Britney, an employee of Cartel Corporation, is arrested at work. A grand jury issues a formal charge against Britney for larceny. This charge is
 - a. an inquisition.
 - b. an arraignment.
 - c. an indictment.
 - d. an information.
- 112. Portia, a businessperson, is convicted of RICO offenses. Portia's penalties may include
 - a. dissolution of her business but not forfeiture of its assets or imprisonment.
 - b. imprisonment and dissolution of her business but not forfeiture of its assets.
 - c. forfeiture of the business assets but not dissolution of the business or imprisonment.
 - d. dissolution of her business, forfeiture of its assets, and imprisonment.
- 113. Hick, a representative of Interim Care Items, Inc., makes an offer to Jaqi, the owner of Kleen Hospice, Inc. The offer is effective even if
 - a. Hick secretly does not intend to be bound by the offer.
 - b. Hick does not communicate it to Jaqi.
 - c. the terms of the offer are not reasonably definite.
 - d. Jaqi is not capable of accepting the offer.
- 114. Corner Convenience Store (CCS) takes out a full-page ad in a local newspaper and runs a thirty-second commercial on a local television station, offering a reward for information leading to the apprehension of the person who robbed the store. CCS could normally terminate the offer by
 - a. sending a notice to the news department of the local stations.
 - b. running a full-page ad in the paper and a thirty-second commercial on the local station.
 - c. placing a notice in the "Legal Announcements" section of the paper.
 - d. any of the choices.

- 115. Carol buys Dan's book, *Expedition!*, photocopies more than half of it without his permission, and sells the copies without paying him royalties. This is
 - a. fair use.
 - b. copyright infringement.
 - c. protected expression.
 - d. licensing.
- 116. Quix Fix-It, Inc., offers Polly a job as a plumber. No time for acceptance is specified in the offer. The offer will terminate
 - a. after a typical work week (five business days).
 - b. never.
 - c. after a usual month (thirty calendar days).
 - d. after a reasonable period of time.
- _____ 117. After Edie solicits investors to invest in a nonexistent business, she is charged with "mail fraud." This requires, among other things,
 - a. depositing items in the postal system without proper postage.
 - b. claiming that an item is "in the mail" when it is not.
 - c. mailing or causing someone else to mail a writing.
 - d. deceiving postal authorities as to the content of an item of mail.
- 118. Lara is indicted for a crime. Mac, the arresting officer, advises Lara of her right to counsel. Lara waives the right and confesses to the crime. Later, Lara claims that her confession should be excluded as evidence from her trial. The statement will most likely be
 - a. excluded because it was elicited before Lara was advised of her rights.
 - b. admitted because Lara knew she did the crime and confessed.
 - c. excluded because a confession is not admissible in a criminal trial.
 - d. admitted because Lara made it after being advised of her rights.
- 119. Adams Accounting Services and Best Products, Inc., enter into a contract. Terms in the contract that are the subject of separate negotiation are considered subordinate to
 - a. standardized terms.
 - b. terms that are not negotiated separately.
 - c. terms that can be understood only by lawyers and judges.
 - d. none of the choices.
- 120. *Blog* magazine buys and publishes an article by Cleo. Later, *Blog* markets a Web site database that contains a compilation of *Blog* articles, including Cleo's, without her consent. *Blog* has committed
 - a. patent infringement.
 - b. trademark infringement.
 - c. copyright infringement.
 - d. theft of trade secrets.

Bus 241 - Spring 2011 - Exam No. 2 Answer Section

TRUE/FALSE

1. ANS: T PTS: 1 NAT: AACSB Analytic 2. ANS: F PTS: 1 NAT: AACSB Analytic 3. ANS: T PTS: 1 NAT: AACSB Analytic 4. ANS: F PTS: 1 NAT: AACSB Analytic 5. ANS: F PTS: 1 NAT: AACSB Analytic 6. ANS: F PTS: 1 NAT: AACSB Analytic 7. ANS: F PTS: 1 NAT: AACSB Reflective 8. ANS: F PTS: 1 NAT: AACSB Analytic 9. ANS: F PTS: 1 NAT: AACSB Analytic 10. ANS: T PTS: 1 NAT: AACSB Analytic 11. ANS: T PTS: 1 NAT: AACSB Analytic 12. ANS: F PTS: 1 NAT: AACSB Analytic 13. ANS: T PTS: 1 NAT: AACSB Reflective 14. ANS: T PTS: 1 NAT: AACSB Reflective 15. ANS: T PTS: 1 NAT: AACSB Analytic 16. ANS: T PTS: 1 NAT: AACSB Analytic 17. ANS: T PTS: 1 NAT: AACSB Reflective 18. ANS: F PTS: 1 NAT: AACSB Analytic 19. ANS: T PTS: 1 NAT: AACSB Analytic 20. ANS: F PTS: 1 NAT: AACSB Analytic 21. ANS: T PTS: 1 NAT: AACSB Analytic

REF: 152 OBJ: TYPE: N LOC: AICPA Critical Thinking OBJ: TYPE: N REF: 125 LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal REF: 174 OBJ: TYPE: N LOC: AICPA Legal REF: 111 OBJ: TYPE: + LOC: AICPA Critical Thinking REF: 177 OBJ: TYPE: N LOC: AICPA Legal REF: 137 OBJ: TYPE: N LOC: AICPA Legal REF: 156 OBJ: TYPE: = LOC: AICPA Legal REF: 154 OBJ: TYPE: = LOC: AICPA Legal REF: 153 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 124 LOC: AICPA Legal REF: 116 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 132 OBJ: TYPE: N LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal **REF: 158** OBJ: TYPE: = LOC: AICPA Legal REF: 128 OBJ: TYPE: N LOC: AICPA Legal REF: 128 OBJ: TYPE: = LOC: AICPA Legal REF: 126 OBJ: TYPE: + LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 154 OBJ: TYPE: N LOC: AICPA Legal

22. ANS: F PTS: 1 NAT: AACSB Analytic 23. ANS: F PTS: 1 NAT: AACSB Analytic 24. ANS: T PTS: 1 NAT: AACSB Analytic 25. ANS: T PTS: 1 NAT: AACSB Reflective 26. ANS: T PTS: 1 NAT: AACSB Analytic 27. ANS: F PTS: 1 NAT: AACSB Analytic 28. ANS: F PTS: 1 NAT: AACSB Reflective 29. ANS: T PTS: 1 NAT: AACSB Reflective 30. ANS: F PTS: 1 NAT: AACSB Analytic 31. ANS: F PTS: 1 NAT: AACSB Reflective 32. ANS: T PTS: 1 NAT: AACSB Analytic 33. ANS: F PTS: 1 NAT: AACSB Reflective 34. ANS: F PTS: 1 NAT: AACSB Reflective PTS: 1 35. ANS: T NAT: AACSB Reflective PTS: 1 36. ANS: F NAT: AACSB Reflective 37. ANS: T PTS: 1 NAT: AACSB Analytic 38. ANS: T PTS: 1 NAT: AACSB Analytic 39. ANS: T PTS: 1 NAT: AACSB Analytic 40. ANS: F PTS: 1 NAT: AACSB Analytic 41. ANS: F PTS: 1 NAT: AACSB Analytic 42. ANS: F PTS: 1 NAT: AACSB Reflective 43. ANS: T PTS: 1 NAT: AACSB Analytic 44. ANS: F PTS: 1 NAT: AACSB Analytic 45. ANS: F PTS: 1 NAT: AACSB Analytic

REF: 173 OBJ: TYPE: N LOC: AICPA Legal REF: 125 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 157 LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 153 LOC: AICPA Legal OBJ: TYPE: N REF: 172 LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 178 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 158 LOC: AICPA Legal REF: 106 OBJ: TYPE: + LOC: AICPA Legal REF: 116 OBJ: TYPE: = LOC: AICPA Legal REF: 104 OBJ: TYPE: N LOC: AICPA Legal REF: 167 OBJ: TYPE: N LOC: AICPA Legal REF: 126 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 105 LOC: AICPA Legal REF: 160 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 176 LOC: AICPA Legal REF: 156 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 152 OBJ: TYPE: = LOC: AICPA Critical Thinking REF: 129 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 143 LOC: AICPA Legal REF: 158 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 107 LOC: AICPA Legal REF: 154 OBJ: TYPE: = LOC: AICPA Legal

46. ANS: F

A contract with a legally incompetent purpose may have a valid legal purpose, but it will still be void

	PTS:	1	REF:	158	OBJ:	TYPE: N	NAT:	AACSB Reflective
	LOC:	AICPA Legal						
47.	ANS:	F	PTS:	1	REF:	116	OBJ:	TYPE: =
		AACSB Analy			LOC:	AICPA Legal		
48.	ANS:	Т	PTS:	1	REF:	126	OBJ:	TYPE: +
	NAT:	AACSB Analy	ytic		LOC:	AICPA Legal		
49.	ANS:	Т	PTS:	1	REF:	128	OBJ:	TYPE: =
		AACSB Refle			LOC:	AICPA Legal		
50.		F				138		TYPE: =
	NAT:	AACSB Analy	ytic		LOC:	AICPA Legal		
51.		F				175		
		AACSB Analy				AICPA Legal		
52.		Т				156		TYPE: +
		AACSB Refle				AICPA Legal		
53.		Т				133		
		AACSB Analy				AICPA Legal		
54.		F				156		
		AACSB Analy				AICPA Legal		
55.		Т				112		TYPE: =
		AACSB Refle				AICPA Legal		
56.		F				158		
		AACSB Refle				AICPA Legal		
57.		F				129		
	NAT:	AACSB Analy	ytic			AICPA Critica		-
58.	ANS:	F.	PTS:	1		132		
	NAT:	AACSB Analy	ytic			AICPA Legal		
59.		F				169		TYPE: N
		AACSB Analy				AICPA Legal		
60.		F				153		TYPE: =
	NAT:	AACSB Analy	ytic		LOC:	AICPA Legal		

MULTIPLE CHOICE

61.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
62.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
63.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
64.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
65.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
66.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	

REF:	156	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	105	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	107	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	105	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	111	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	110	OBJ:	TYPE: =
LOC:	AICPA Legal		

ID: A

67.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
68.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
69.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
70.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
71.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	
72.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	-
73.	ANS:		1
15.	NAT:	AACSB Reflective	1
74.			1
/ 4.	NAT:	AACSB Reflective	1
75.	ANS:	C PTS:	1
75.		AACSB Reflective	1
76.	ANS:		1
/0.			1
	NAT:	AACSB Reflective	1
77.	ANS:	D PTS:	1
	NAT:		
78.	ANS:		1
	NAT:	AACSB Reflective	
79.	ANS:		1
	NAT:	AACSB Reflective	
80.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
81.	ANS:	C PTS:	1
	NAT:	AACSB Reflective	
82.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	
83.	ANS:	B PTS:	1
	NAT:	AACSB Reflective	
84.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	
85.	ANS:		1
	NAT:		
86.	ANS:	B PTS:	1
00.		AACSB Reflective	1
87.	ANS:		1
07.	NAT:		1
88.	ANS:	D PTS:	1
00.	NAT:		1
00			1
89.	ANS:		1
00	NAT:		1
90.	ANS:		1
	NAT:	AACSB Analytic	

REF: 137 OBJ: TYPE: = LOC: AICPA Legal REF: 130 OBJ: TYPE: + LOC: AICPA Legal REF: 157 OBJ: TYPE: N LOC: AICPA Legal REF: 115 OBJ: TYPE: = LOC: AICPA Legal REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 175 OBJ: TYPE: N LOC: AICPA Legal REF: 137 OBJ: TYPE: = LOC: AICPA Legal REF: 174 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 176 LOC: AICPA Legal OBJ: TYPE: = REF: 135 LOC: AICPA Legal REF: 130 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: + REF: 156 LOC: AICPA Legal REF: 154 OBJ: TYPE: N LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 169 OBJ: TYPE: N LOC: AICPA Legal REF: 133 OBJ: TYPE: = LOC: AICPA Legal REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 161 OBJ: TYPE: = LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal REF: 110 OBJ: TYPE: = LOC: AICPA Legal REF: 156 OBJ: TYPE: = LOC: AICPA Legal REF: 158 OBJ: TYPE: + LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal

91. ANS: B PTS: 1 NAT: AACSB Reflective 92. ANS: B PTS: 1 NAT: AACSB Reflective 93. ANS: D PTS: 1 NAT: AACSB Reflective 94. ANS: D PTS: 1 NAT: AACSB Reflective 95. ANS: C PTS: 1 NAT: AACSB Reflective 96. ANS: A PTS: 1 NAT: AACSB Reflective 97. ANS: D PTS: 1 NAT: AACSB Reflective 98. ANS: B PTS: 1 NAT: AACSB Reflective 99. ANS: A PTS: - 1 NAT: AACSB Reflective 100. ANS: B PTS: - 1 NAT: AACSB Reflective 101. ANS: A PTS: 1 NAT: AACSB Reflective 102. ANS: A PTS: 1 NAT: AACSB Analytic PTS: 1 103. ANS: D NAT: AACSB Reflective 104. ANS: A PTS: 1 NAT: AACSB Reflective 105. ANS: A PTS: 1 NAT: AACSB Reflective 106. ANS: D PTS: 1 NAT: AACSB Reflective 107. ANS: D PTS: - 1 NAT: AACSB Reflective 108. ANS: B PTS: 1 NAT: AACSB Reflective 109. ANS: D PTS: 1 NAT: AACSB Reflective 110. ANS: D PTS: 1 NAT: AACSB Reflective 111. ANS: C PTS: 1 NAT: AACSB Reflective 112. ANS: D PTS: 1 NAT: AACSB Reflective 113. ANS: A PTS: 1 NAT: AACSB Reflective 114. ANS: B PTS: 1 NAT: AACSB Reflective

REF: 176 OBJ: TYPE: N LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 109 OBJ: TYPE: N LOC: AICPA Legal REF: 179 OBJ: TYPE: N LOC: AICPA Legal REF: 138 OBJ: TYPE: = LOC: AICPA Legal REF: 160 OBJ: TYPE: = LOC: AICPA Legal REF: 129 OBJ: TYPE: N LOC: AICPA Legal REF: 109 OBJ: TYPE: + LOC: AICPA Legal OBJ: TYPE: N REF: 108 LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal REF: 179 OBJ: TYPE: N LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 128 LOC: AICPA Legal REF: 154 OBJ: TYPE: = LOC: AICPA Legal REF: 169 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 177 LOC: AICPA Legal REF: 134 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 138 LOC: AICPA Legal REF: 178 OBJ: TYPE: N LOC: AICPA Legal REF: 113 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 139 LOC: AICPA Legal REF: 132 OBJ: TYPE: + LOC: AICPA Legal OBJ: TYPE: N REF: 168 LOC: AICPA Legal OBJ: TYPE: N REF: 171 LOC: AICPA Legal

115.	ANS:	B PTS	: 1
	NAT:	AACSB Reflective	
116.	ANS:	D PTS	: 1
	NAT:	AACSB Reflective	
117.	ANS:	C PTS	: 1
	NAT:	AACSB Analytic	
118.	ANS:	D PTS	: 1
	NAT:	AACSB Reflective	
119.	ANS:	D PTS	: 1
	NAT:	AACSB Analytic	
120.	ANS:	C PTS	: 1
	NAT:	AACSB Reflective	

REF:	111	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	174	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	130	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	138	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	161	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:		OBJ:	TYPE: =
LOC:	AICPA Legal		

	<u> </u>	<u> </u>		<u> </u>
	<u> </u>	42.	<u> </u>	
	<u> </u>	<u> </u>		
<u>T</u> 1.	<u> </u>	<u> </u>		<u> </u>
F2.	<u> </u>	<u> </u>	<u> </u>	
<u>T</u> 3.	<u> </u>			
<u> </u>	<u> </u>	<u> </u>		<u> </u>
<u> </u>		<u> </u>	<u> </u>	
_	<u> </u>	<u>T</u> 48.	<u> </u>	
<u> </u>	<u> </u>	<u>T</u> 49.		<u> </u>
<u> </u>	<u> </u>	F 50.		
<u> </u>	<u> </u>		<u> </u>	
<u> </u>	<u> </u>	<u> </u>		<u> </u>
<u> </u>	<u> </u>	<u> </u>		
<u> </u>		<u>T</u> 53.		
F 12.	<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u> </u>	<u> </u>	<u> </u>		
<u> </u>	<u> </u>			
<u> </u>		<u> </u>	<u> </u>	
	<u> </u>	<u> </u>		<u> </u>
<u> </u>	Т 37			
<u> </u>	<u> </u>	<u> </u>		
<u> </u>	<u>T</u> 38.	<u> </u>		
	<u>T</u> 39.	<u> </u>		
<u> </u>	<u> </u>			

Bus 241 - Spring 2011 - Exam No. 2 [Answer Strip]

<u>D</u> 74.	<u> </u>	<u>D</u> 88.	<u>D</u> 94.	<u>A</u> 101.
<u> </u>	<u> </u>	<u>D</u> 89.	<u> </u>	<u> </u>
<u> </u>	<u> </u>		<u>A</u> 96.	<u>D</u> 103.
	<u>A</u> 84.	<u> </u>	<u>D</u> 97.	<u>A</u> 104.
<u>D</u> 77.	<u> </u>	<u> </u>	<u> </u>	<u>A</u> 105.
<u>A</u> 78.	<u> </u>	<u> </u>	<u>A</u> 99.	<u>D</u> 106.
<u>B</u> 79.	<u> </u>	<u>D</u> 93.	<u> </u>	<u>D</u> 107.
<u> </u>				

ID: A

Bus 241 - Spring 2011 - Exam No. 2 [Answer Strip]

<u> </u>	<u> </u>	
<u>D</u> 109.	<u>D</u> 116.	
<u>D</u> 110.	<u> </u>	
<u> </u>	<u>D</u> 118.	
<u>D</u> 112.	<u>D</u> 119.	
<u>A</u> 113.	<u> </u>	

Bus 241 - Spring 2011 - Exam No. 2

You have 130 minutes to complete this examination. The is a CLOSED book exam. All study materials, including back packs and purses, must be placed on the floor.

Please be sure to answer all questions on the exam. There are THIRTEEN (13) pages and 120 questions to this exam -- 60 True False, and 60 multiple choice. Count to make sure that you have all the pages and review your exam to make sure that you do not miss answering any pages or questions of the exam.

USE A FOR TRUE AND B FOR FALSE IN THE TRUE/FALSE SECTION.

PLEASE BE SURE TO TURN IN THE EXAM WITH YOUR NAME ON THE FIRST PAGE OF THE EXAM YOU WERE GIVEN. THIS IS **NECESSARY TO VERIFY WHICH VERSION OF THE EXAM YOU WERE** GIVE. IF YOU FAIL TO PUT YOUR NAME ON A COPY OF THE EXAM, YOU MAY BE GIVEN A -0- FOR THE EXAM.

ANSWERS SHOULD BE ENTERED ON THE MACHINE READABLE FORM. PLEASE BE SURE TO USE PENCIL SO THAT YOUR ANSWERS CAN BE READ BY THE GRADING MACHINE. PLEASE BE SURE TO ALSO INCLUDE YOUR STUDENT ID NUMBER ON THE ANSWER SHEET.

You should try and provide answers for all questions, as there is no penalty for a wrong answer, and it counts the same as an omitted question. A correct answer for the True/False section is worth 1 point, while a correct answer for a multiple choice question is worth 2 points. In the multiple choice section there are often two answers which may appear to potentially be correct. You must choose the response which answers the question the best.

You must use a number 2 pencil when filling out the exam. Failure to use a pencil will result in a 5 point penalty. There are three versions to this exam. You must indicate "1" in special codes for version A; "2" in special codes for version B; "3" for version C.. Failure to provide this information on you answer sheet will result in 10 point penalty. You must put your student id number in where the answer sheet provides for "social security number" Failure to follow these directions will result in a 10 point penalty.

Any lack of clarity with regard to your answer choice may result in you not being awarded points for your answer. Good Luck.

True/False

Indicate whether the statement is true or false.

- 1. To be valid, a contract must be enforceable by all of the parties to it.
- 2. The communication of an offer can be done by any effective means.
- _____ 3. A contract cannot be void if its purpose it legal.
- 4. In determining whether a use of a copyrighted work is infringement under the "fair use" doctrine, the *least* important factor is the effect of the use on the market for the work.
- 5. A contract that cannot be enforced because of certain legal defenses is an unenforceable contract.
- 6. An oral contract is an implied-in-fact contract.
- _____ 7. An invitation to negotiate—"can you afford this?" —is an offer.
- 8. A service mark is used to distinguish products produced by the federal government from those produced by private corporations.
- _ 9. An express contract must be in writing.
- 10. The unauthorized use of a "famous" trademark is prohibited only if the unauthorized user competes directly with the owner of the mark.
- 11. Under the plain meaning rule, a court will enforce a contract, in which the writing is clear and unequivocal.
- 12. Loading a file into a computer's random access memory constitutes the making of a "copy" for purposes of copyright law.
- 13. Ordinary difficulties that could have been foreseen at the time a contract was formed do not justify a demand for additional compensation.
- _____ 14. All promises are legal contracts.
- _____ 15. Embezzlement is like robbery in that neither crime requires the use of force or fear.
- _____ 16. Money laundering includes making "dirty" money appear to be the "profit" of a legitimate business.
- _____ 17. A promisee is a person who makes a promise.
- 18. A trade name cannot be registered with the federal government if it is also a trademark.

- 19. Criminal liability depends on the commission or omission of an act.
- _____ 20. Criminal liability depends on a specific state of mind or intent.
- _____ 21. Contract disputes rarely arise on a promise of *future* performance.
- 22. If a person does not know that he or she is taking the property of someone else, the person cannot be convicted of theft.
- 23. A dilution cause of action requires proof that consumers are likely to be confused by a connection between a trademark and its unauthorized use.
- 24. Obtaining another person's phone card number so that it may be used to make unauthorized long-distance calls is theft.
- _____ 25. An offer to form a *unilateral* contract is accepted by a promise to perform.
- _____ 26. A generic term is *not* protected under trademark law unless it acquires a secondary meaning.
- _____ 27. A promise is an assertion that one will or will not do something in the future.
- 28. The theft of trade secrets is not a crime unless a contract is breached.
- _____ 29. An offer made illegal by a statute terminates only after a reasonable time.
- _____ 30. A personal name is protected under trademark law if it acquires a secondary meaning.
- 31. Informal contracts are usually based on substance rather than form.
- 32. A covenant not to sue is an agreement to substitute a contractual obligation for a legal action.
- _____ 33. Only white-collar crimes are prosecuted under RICO.
- _____ 34. A party who confers a benefit on someone else unnecessarily can recover the cost under the principle of quasi contract.
- 35. Each member country of the TRIPS agreement must include in its domestic laws broad intellectual property rights.
- _____ 36. An offer is sufficient to evidence an agreement.
- _____ 37. A voidable contract is a valid contract that can be avoided at the option of at least one of the parties to it.
- _____ 38. An illusory promise is a promise that is enforceable without consideration.
- _____ 39. An otherwise valid contract may be unenforceable if it is not in writing.

- 40. "Stealing" computer data is *not* a crime unless the data is altered or erased.
- 41. The prosecution in a criminal case need only establish by a preponderance of the evidence that the defendant committed the crime.
- 42. The recipient of stolen goods by one who does not know the identity of the owner or the thief has a defense to criminal liability.
- _____ 43. Forgery includes counterfeiting.
- 44. A person may not be responsible for a criminal act if, as a result of a mental defect, he or she did not appreciate the wrongfulness of the act.
- 45. Only public officials prosecute criminal defendants.
- 46. In contract law, "consideration" refers to the courtesy that one party shows another in negotiating a deal.
- 47. Under the objective theory of contracts, the intention to enter into a contract is judged by objective facts as interpreted by a reasonable person.
- 48. Under the mailbox rule, an acceptance is not valid until it is received.
- 49. At a criminal trial, the burden of proof is on an accused person to prove his or her innocence.
- 50. It is a sufficient defense to a charge of embezzlement that the embezzler intended to return the embezzled property eventually.
- 51. Under the Fifth Amendment, there is no circumstance in which a person can be compelled to testify.
- 52. There are no exceptions to the rule that contracts voluntarily entered into will be enforced.
- 53. Parties can form a contract without putting the terms in writing.
- _____ 54. Parties with contractual capacity may form an enforceable contract.
- _____ 55. A unilateral contract is formed when the one receiving the offer completes the requested act or performance.
- _____ 56. An offeror cannot revoke an option contract until the time specified in the offer has expired.
- _____ 57. An American who writes a book has copyright protection in every country in the world.
- 58. Under the exclusionary rule, all illegally obtained evidence must be included in any criminal prosecution.
- _____ 59. An acceptance that materially changes a term in the offer still creates a valid agreement.
- 60. Two parties can mutually agree to rescind a contract if it is executory.

N	am	6.
Τđ	am	···

Identify the choice that best completes the statement or answers the question.

- _____ 61. Clay offers to pay Dot \$50 for a golf lesson for Eula. They agree to meet the day after tomorrow to exchange the cash for the lesson. These parties have
 - a. a bilateral contract.
 - b. a trilateral contract.
 - c. a unilateral contract.
 - d. no contract.
- 62. Hick, a representative of Interim Care Items, Inc., makes an offer to Jaqi, the owner of Kleen Hospice, Inc. The offer is effective even if
 - a. Hick does not communicate it to Jaqi.
 - b. Hick secretly does not intend to be bound by the offer.
 - c. Jaqi is not capable of accepting the offer.
 - d. the terms of the offer are not reasonably definite.
- 63. Ferb mistakenly pays property taxes that should have been assessed against Grace. Ferb can recover the amount from Grace in quasi contract
 - a. even if Grace was not aware of the error.
 - b. only if Grace was aware of the error.
 - c. under no circumstances.
 - d. only if Grace tried to conceal the error.
- 64. The idea for "On Your Mark," a computer game featuring racing cars, is protected by
 - a. patent law.
 - b. trade secrets law.
 - c. trademark law.
 - d. copyright law.
- 65. Nate tells Opal, "I might sell the skis that I bought last fall since I haven't used them and the skiing season is almost over." This is
 - a. an invitation to accept an offer.
 - b. an acceptance of an offer.
 - c. a statement of future intent.
 - d. an offer.
- _____ 66. Sam makes an offer to Tina to enter into a contract. Tina accepts the offer. A valid contract requires a. a valid offer only.
 - b. neither a valid offer nor a valid acceptance.
 - c. a valid offer and a valid acceptance.
 - d. a valid acceptance only.
 - 67. Precise Factory Machinery, Inc., obtains a patent on a drill press. Quackley Equipment Company copies the design. This patent is infringed
 - a. regardless of whether Quackley copies the press in its entirety or sells it.
 - b. only if Quackley copies the press in its entirety.
 - c. only if Quackley sells the press in the market.
 - d. only if Quackley copies the press in its entirety *and* sells it.

 Gamma Corporation allows Kappa Company to use Gamma's trademark as part of Kappa's domain name. This is

- a. an injunction.
- b. litigious.
- c. a license.
- d. dilution.
- 69. Rory designs a new computer hard drive, which he names "Sci Phi." He also writes the operating manual to be included with each final product. Rory could obtain patent protection for
 - a. the hard drive, the name, and the operating manual.
 - b. the hard drive only.
 - c. the name only.
 - d. the operating manual only.
- _____ 70. Cathy uses, on her new recording *Drive By*, the melody of a song written by Earl, without Earl's permission. This is
 - a. copyright infringement.
 - b. trademark infringement.
 - c. patent infringement.
 - d. none of the choices.
 - _ 71. Lara is indicted for a crime. Mac, the arresting officer, advises Lara of her right to counsel. Lara waives the right and confesses to the crime. Later, Lara claims that her confession should be excluded as evidence from her trial. The statement will most likely be
 - a. admitted because Lara knew she did the crime and confessed.
 - b. admitted because Lara made it after being advised of her rights.
 - c. excluded because it was elicited before Lara was advised of her rights.
 - d. excluded because a confession is not admissible in a criminal trial.
- _____ 72. Jolly Sales Company and Kwik Distributors, Inc., enter into an agreement that contains some express terms and some that are implied. This is
 - a. an express contract only.
 - b. an implied-in-law contract.
 - c. not a contract.
 - d. a mixture of an express contract and an implied-in-fact contract.
 - 73. Nora enters into a contract with Owen's Transport Company for the delivery of a shipment of fresh produce. If the language in the contract has more than one meaning, it will be construed against
 - a. the promisor.
 - b. the party with the greater bargaining power.
 - c. the promisee.
 - d. the party who drafted the contract.
 - 74. Dian points a gun at Edie, threatening to shoot her unless she takes a certain file from Great Pharmaceutical Corporation. Charged with theft, Edie can successfully claim as a defense,
 - a. entrapment.
 - b. self-defense.
 - c. duress.
 - d. consent.

- 75. Copy Products, Inc., uses, in its ads, a trademark that is similar, but not identical, to a distinctive mark used by Durable Goods, Inc. Copy's use of the mark is actionable
 - a. only if Copy and Durable are competitors.
 - b. regardless of whether consumers are confused or Copy and Durable are competitors.
 - c. only if consumers are confused.
 - d. only if consumers are confused and Copy and Durable are competitors.
- _____ 76. After Edie solicits investors to invest in a nonexistent business, she is charged with "mail fraud." This requires, among other things,
 - a. depositing items in the postal system without proper postage.
 - b. mailing or causing someone else to mail a writing.
 - c. deceiving postal authorities as to the content of an item of mail.
 - d. claiming that an item is "in the mail" when it is not.
- 77. Phil enters into a contract with Quality Resorts, Inc., to work as a chef. Under the plain meaning rule, the meaning of this contract must be determined by reference to
 - a. the later testimony of the parties.
 - b. any relevant extrinsic evidence.
 - c. any available evidence.
 - d. the face of the instrument.
 - _____78. Beth claims that her contract with Carl is voidable. If the contract is avoided
 - a. only Carl is released from it.
 - b. both parties are released from it.
 - c. neither party is released from it.
 - d. only Beth is released from it.
 - 79. Alan, the president of Beturlife Investments, Inc., and Colin, Beturlife's accountant, are charged with a crime, after the police search Beturlife's offices. Under the exclusionary rule
 - a. persons who have biases that would prevent them from fairly deciding the case may be excluded from the jury.
 - b. certain Beturlife records are excluded from a government subpoena.
 - c. illegally obtained evidence must be excluded from a trial.
 - d. certain parties to a criminal action may be excluded from a trial.
 - 80. The police arrest Lou, who confesses to a crime. Later, Lou refutes the confession and demands a trial, at which witnesses testify they saw him commit the crime. Lou is convicted and sentenced. The U.S. Constitution provides safeguards against all of the following *except*
 - a. not being allowed to question witnesses.
 - b. punishment.
 - c. deprivations of life or liberty without due process of law.
 - d. self-incrimination.
 - 81. Holly is granted immunity after she agrees to testify about a crime. Holly has an absolute privilege against self-incrimination and
 - a. can be prosecuted only for the crime about which she agreed to testify.
 - b. cannot be prosecuted for any crime.
 - c. cannot refuse to testify on Fifth Amendment grounds.
 - d. can refuse to testify on Fifth Amendment grounds.

- 82. Auto Body Repair Shop (ABRS) promises to pay Ben \$1,000 a week to work for ABRS. Ben accepts and quits his job with Car Care Service. ABRS fails to provide a job for Ben. Ben has a cause of action based on
 - a. promissory estoppel.
 - b. past consideration.
 - c. an illusory promise.
 - d. a release.
- 83. An officer of International Sales Corporation makes overtures to a representative of Global Distribution, Inc., regarding a business deal. Under the objective theory of contracts, the officer's words and conduct are held to mean whatever
 - a. the representative subjectively thought they meant.
 - b. a reasonable person in the representative's position would think they meant.
 - c. the officer subjectively intended them to mean.
 - d. a reasonable person in the officer's position would think they meant.
- 84. Corner Convenience Store (CCS) takes out a full-page ad in a local newspaper and runs a thirty-second commercial on a local television station, offering a reward for information leading to the apprehension of the person who robbed the store. CCS could normally terminate the offer by
 - a. placing a notice in the "Legal Announcements" section of the paper.
 - b. sending a notice to the news department of the local stations.
 - c. running a full-page ad in the paper and a thirty-second commercial on the local station.
 - d. any of the choices.
 - 85. Carol buys Dan's book, *Expedition!*, photocopies more than half of it without his permission, and sells the copies without paying him royalties. This is
 - a. licensing.
 - b. copyright infringement.
 - c. protected expression.
 - d. fair use.
 - _ 86. Baked Stuff Company agrees to supply Comida Café with all the corn chips that it requires for a year. A sudden blight caused by an organism hitherto unknown in the United States results in a shortage of corn, and the price rises sharply. Baked Stuff asks Comida to pay a higher price for the chips. This request is
 - a. invalid as an attempt at extortion or the so-called holdup game.
 - b. invalid under the preexisting duty rule.
 - c. valid as a risk ordinarily assumed in business.
 - d. valid due to the unforeseen difficulty of the sudden price increase.
- _____ 87. Ellen publishes a book titled *First Place*, which includes a chapter from Frank's copyrighted book *Great Racecar Drivers* without his permission. Ellen's use of the chapter is actionable
 - a. regardless of whether consumers are confused or Ellen and Frank are competitors.
 - b. only if Ellen and Frank are competitors.
 - c. only if consumers are confused.
 - d. only if consumers are confused *and* Ellen and Frank are competitors.

Fact Pattern 8-2

Brad defends against a breach-of-contract suit by College Credit Corporation by claiming that their deal—a student loan accruing interest at a certain rate and payable beginning on a certain date—was unfair because the consideration for their contract was inadequate.

- 88. Refer to Fact Pattern 8-2. A court is most likely to evaluate the adequacy of consideration if
 - a. the items exchanged were of unequal value.
 - b. a thing exchanged has no intangible value to one of the parties.
 - c. something exchanged is not of direct economic or financial value.
 - d. there is a gross disparity in the value of the consideration exchanged.
- 89. Refer to Fact Pattern 8-2. If, as Brad claims, the consideration in this problem is inadequate, it may indicate a lack of
 - a. bargained-for exchange or mutual assent.
 - b. "heft," "substance," or "weight" in the terms of the contract.
 - c. flexibility on the part of College Credit to accommodate Brad's needs.
 - d. accord in Brad's satisfaction with the value of the deal.
 - 90. Adams Accounting Services and Best Products, Inc., enter into a contract. Terms in the contract that are the subject of separate negotiation are considered subordinate to
 - a. standardized terms.
 - b. terms that are not negotiated separately.
 - c. terms that can be understood only by lawyers and judges.
 - d. none of the choices.
 - 91. Eastside Warehouse offers to sell a forklift to Forest Lumber Company, but it is stolen before Forest accepts. Eastside must obtain
 - a. a forklift for Forest, if it wants one.
 - b. nothing for Forest, because that would extend the time of the offer.
 - c. a forklift for Forest, if Eastside's insurance covers the loss.
 - d. nothing for Forest, because the theft terminated the offer.
 - 92. Tom's Terrific Assembly Company promises its employees a 10-percent raise at the end of the year if productivity has increased and management feels it is warranted. Tom's must
 - a. give the employees a 10-percent raise only if productivity increases.
 - b. give the employees a 10-percent raise under any circumstances.
 - c. give the employees a 10-percent raise only at the end of the year.
 - d. do nothing.
- 93. Earl, driving while intoxicated, causes a car accident that results in the death of Frank. Earl is arrested and charged with a felony. A felony is a crime punishable by death or imprisonment for more than
 - a. ten years.
 - b. one year.
 - c. thirty days.
 - d. six months.

- 94. Mona asserts that a contract she entered into with Nate is unenforceable. Defenses to the enforcement of a contract include
 - a. adverse economic consequences.
 - b. results that do not match expectations.
 - c. a desire not to perform.
 - d. the lack of a party's genuine assent.
- 95. Energo, Inc., designs and makes a fuel injection system that copies Fuel-In Corporation's designs without Fuel-In's permission. This is most likely
 - a. service mark infringement.
 - b. patent infringement.
 - c. trademark infringement.
 - d. copyright infringement.
 - 96. Finest Products Company and Great Goods, Inc., use the mark "Good Housekeeping Seal of Approval" to certify the quality of their products. Finest and Great are not in business together and do not own this mark. The mark is
 - a. trade dress.
 - b. a service mark.
 - c. a collective mark.
 - d. a certification mark.
 - ____ 97. Numeric Methods Corporation promises to give stock options to Orin, a project schedule manager, for projects that have already been completed ahead of schedule. This promise is
 - a. unenforceable.
 - b. enforceable because it is an illusory promise.
 - c. enforceable because it is supported by past consideration.
 - d. enforceable because it is a new contract.
 - 98. Ritzy Property, Inc., offers to sell a warehouse to Self-Storage Company. Self-Storage says that it will pay Ritzy \$100 to hold the offer open for three business days. This
 - a. negates Ritzy's offer by changing the price term.
 - b. voids Ritzy's offer by extending the time term.
 - c. makes the offer irrevocable for three days if Ritzy accepts.
 - d. creates an illegal contract by adding a clause to Ritzy's offer.
 - 99. Luna tells Kofi, who has no knowledge of literary thrillers, that she will tutor him in the subject for \$50. As an offer, this is
 - a. not effective, because thrillers are not literature.
 - b. not effective, because Kofi has no knowledge of the subject.
 - c. effective.
 - d. not effective, because Luna's tutoring will be subjective.
 - 100. Abby and Ben copy and exchange MP3 music files over the Internet without anyone's permission. With respect to songs owned by Charter Recording Company, this is
 - a. copyright infringement.
 - b. protected expression.
 - c. fair use.
 - d. licensing.

- 101. Quix Fix-It, Inc., offers Polly a job as a plumber. No time for acceptance is specified in the offer. The offer will terminate
 - a. never.
 - b. after a typical work week (five business days).
 - c. after a usual month (thirty calendar days).
 - d. after a reasonable period of time.

_____ 102. Gwen agrees to paint Holly's Gift Shop. Gwen does the work, but Holly does not pay. To recover the price, Gwen can collect from Holly on the basis of their

- a. implied-in-law contract.
- b. express contract.
- c. implied-in-fact contract.
- d. quasi contract.
- 103. Mary, who is charged with a crime, claims that Nick, a government agent, entrapped her. For entrapment to be a valid defense
 - a. Nick must have pressured Mary into committing the crime.
 - b. Nick must have suggested that the crime be committed.
 - c. Mary must not have been predisposed to commit the crime.
 - d. all of the choices.
 - 104. Portia, a businessperson, is convicted of RICO offenses. Portia's penalties may include
 - a. forfeiture of the business assets but not dissolution of the business or imprisonment.
 - b. imprisonment and dissolution of her business but not forfeiture of its assets.
 - c. dissolution of her business but not forfeiture of its assets or imprisonment.
 - d. dissolution of her business, forfeiture of its assets, and imprisonment.
 - 105. Milo files a suit against Neighbors Insurance Corporation under the doctrine of promissory estoppel. Milo must show that
 - a. Neighbors justifiably relied on Milo's promise to its detriment.
 - b. Milo justifiably refused to fulfill a promise to Neighbors.
 - c. Neighbors justifiably refused to fulfill a promise to Milo.
 - d. Milo justifiably relied on Neighbors's promise to his detriment.
- _____ 106. Jay is charged with embezzlement. Embezzlement is *not* robbery because embezzlement may be committed without
 - a. a criminal intent.
 - b. a criminal act.
 - c. the use of force of fear.
 - d. taking property from its owner.
 - 107. Mona offers Ned, a building inspector, money to overlook the violations in her new warehouse. Ned accepts the money and overlooks the violations. Mona is charged with the crime of bribery. The crime occurred when
 - a. Mona decided to offer the bribe.
 - b. Ned overlooked the violations.
 - c. Mona offered the bribe.
 - d. Ned accepted the bribe.

- _____108. Mei writes a check to Nat in an amount that represents half of her debt to him. On the back of the check, Mei includes the words "payment in full." Nat cashes the check. This discharges the entire debt
 - a. if the debt is past due.
 - b. if the debt is unliquidated.
 - c. if the debt is liquidated.
 - d. under no circumstances.
- 109. Britney, an employee of Cartel Corporation, is arrested at work. A grand jury issues a formal charge against Britney for larceny. This charge is
 - a. an information.
 - b. an indictment.
 - c. an arraignment.
 - d. an inquisition.
- _____ 110. Bait 'n Tackle Corporation switches trademarks on products that it buys to sell to consumers. This is
 - a. forgery.
 - b. larceny.
 - c. burglary.
 - d. robbery.
- 111. *Blog* magazine buys and publishes an article by Cleo. Later, *Blog* markets a Web site database that contains a compilation of *Blog* articles, including Cleo's, without her consent. *Blog* has committed
 - a. theft of trade secrets.
 - b. patent infringement.
 - c. trademark infringement.
 - d. copyright infringement.
- 112. Royal Properties, Inc., mails a flyer to hundreds of firms, advertising a building for sale. Super Soup Brewing Company responds by saying, "We accept your offer." Between Royal and Super, there is
 - a. a contract to negotiate a sale of the building.
 - b. no contract.
 - c. a contract to consider the offer before any others.
 - d. a contract for the sale of the building.
- _____ 113. Holly enters into a contract to design robotic software for Interstate Assembly Corporation. The freedom to enter into contracts is
 - a. a philosophical concept that underlies international law.
 - b. a fundamental public policy of the United States.
 - c. a principle that describes contracting parties' intent.
 - d. an ambiguous business goal that is irrelevant in terms of the law
 - 114. Randi, an employee of Sales Omni, Inc., pays Talula, an employee of Sales's competitor U-Pic Company, for a secret Sales pricing schedule. This may be
 - a. commercial bribery.
 - b. money laundering.
 - c. an effective marketing strategy.
 - d. creative legal bookkeeping.

- 115. Ernie's Good Eatin' Cafe uses a distinctive decor, layout, menu, and style of service. This restaurant's image and overall appearance is
 - a. a collective mark.
 - b. a service mark.
 - c. trade dress.
 - d. a certification mark.
- _____ 116. Laura and Mike enter into what Laura later claims is a contract. In deciding whether a valid contract was formed, a court will *not* look at
 - a. the circumstances surrounding the alleged contract.
 - b. the parties' statements at the time of the alleged contract.
 - c. the parties' subjective beliefs at the time of the alleged contract.
 - d. the parties' conduct at the time of the alleged contract.
- 117. Harry, a computer programmer for Inventory Control Corporation, is arrested in his employer's parking lot on suspicion of larceny. Harry must be informed of his right to
 - a. punishment.
 - b. question witnesses.
 - c. a trial by jury.
 - d. remain silent.
- 118. Lex reproduces Mina's copyrighted work without paying royalties. Lex is most likely excepted from liability for copyright infringement under the "fair use" doctrine if
 - a. Lex copies the entire work.
 - b. Lex distributes the copies freely to the public.
 - c. Lex's use is for a commercial purpose.
 - d. Lex's use has no effect on the market for Mina's work.
- 119. Tomato Farms (TF) offers to sell Unified Grocers, Inc., a boxcar load of tomatoes. The offer is sent via overnight delivery because an acceptance is required urgently. It would be most reasonable for Unified to accept via
 - a. a fax sent to TF as soon as the offer is received.
 - b. a phone call to TF within five business days.
 - c. a fax, a letter, or a phone call to TF within two weeks.
 - d. a letter mailed to TF within two days.
- 120. Tom enters a coffee shop at which he has an open account, fills a cup of coffee, holds it up so the cashier can see it, acknowledges the cashier's nod, and walks out with the coffee, knowing that he will be billed for it at the end of the month. Tom has formed
 - a. an implied-in-law contract.
 - b. an express contract.
 - c. an implied-in-fact contract.
 - d. a quasi contract.

TRUE/FALSE

1.	ANS: NAT·	F PTS: AACSB Analytic	1	REF:	158 AICPA Legal	OBJ:	TYPE: =	
2.	ANS:	T PTS: AACSB Reflective	1	REF:	171	OBJ:	TYPE: N	
3	ANS:			LUC.	AICI A Legai			
5.			ompetent purpo	ose mav	have a valid le	gal nur	pose, but it will still be void	
	A contract with a legally incompetent purpose may have a valid legal purpose, but it will still be void							
	LOC	1 REF: AICPA Legal						
Δ	ANS.	F PTS: AACSB Analytic T PTS: AACSB Analytic	1	BEE .	111	OBI	TYPE +	
ч.	NAT.	AACSB Analytic	1	L OC.	AICPA Critic	obj. al Thinl	zing	
5	ANS.	$T \qquad PTS$	1	REE.	158	OBI-	TYPF -	
5.	NAT:	AACSB Analytic	1	LOC:	AICPA Legal	ODJ.	1112. –	
6.	ANS	F PTS	1	REF	156	OBI-	TYPE: =	
	NAT:	AACSB Analytic		LOC:	AICPA Legal			
7.	ANS:	AACSB Analytic F PTS: AACSB Analytic	1	REF:	169	OBJ:	TYPE: N	
	NAT:	AACSB Analytic		LOC:	AICPA Legal			
8	$\Delta NS \cdot$	F PTS.	1	BEE	105	OBI	$TVPE \cdot -$	
	NAT:	AACSB Reflective		LOC:	AICPA Legal			
9.	ANS:	AACSB Reflective F PTS:	1	REF:	156	OBJ:	TYPE: =	
	NAT:	AACSB Analytic		LOC:	AICPA Legal			
10.		F PTS:					TYPE: N	
	NAT:	AACSB Reflective		LOC:	AICPA Legal			
11.	ANS:	T PTS: AACSB Analytic	1	REF:	160	OBJ:	TYPE: =	
	NAT:	AACSB Analytic		LOC:	AICPA Legal			
12.	ANS:	T PTS:	1	REF:	112	OBJ:	TYPE: =	
	NAT:	AACSB Reflective		LOC:	AICPA Legal			
13.	ANS:	T PTS:	1	REF:	176	OBJ:	TYPE: N	
1.4	NAI:	T PTS: AACSB Analytic F PTS: AACSB Analytic	1	LOC:	AICPA Legal	ODI		
14.	ANS:	F PIS:	1	REF:	152 ALCDA Critica	OBJ:	TYPE: =	
15	INAT:	AACSB Analytic	1	LUC:	AICPA CHUC		TYDE: N	
15.	ANS:	F PTS: AACSB Analytic	1	KEF:	129 AICDA Critica	UBJ:	I I PE: N	
16	INAL.	T PTS:	1	LUC.	AICFA CITUCA		TVDE: N	
10.		AACSB Reflective	1		AICPA Legal	ODJ.	IIFE. N	
17	ANS:		1	REF:	-	OBI	TYPE: =	
17.		AACSB Analytic	1		AICPA Legal	ODJ.	111L. –	
18	ANS:	-	1		106	OBI	TYPE: +	
10.		AACSB Reflective	-		AICPA Legal			
19.	ANS:		1	REF:	-	OBJ:	TYPE: +	
-/.		AACSB Analytic			AICPA Legal			
		2			0.1			

20. ANS: T PTS: 1 NAT: AACSB Analytic 21. ANS: F PTS: 1 NAT: AACSB Analytic 22. ANS: T PTS: 1 NAT: AACSB Reflective 23. ANS: F PTS: 1 NAT: AACSB Analytic 24. ANS: T PTS: 1 NAT: AACSB Reflective 25. ANS: F PTS: 1 NAT: AACSB Analytic 26. ANS: F PTS: 1 NAT: AACSB Reflective 27. ANS: T PTS: 1 NAT: AACSB Analytic 28. ANS: F PTS: 1 NAT: AACSB Analytic 29. ANS: F PTS: 1 NAT: AACSB Analytic 30. ANS: T PTS: 1 NAT: AACSB Reflective 31. ANS: T PTS: 1 NAT: AACSB Analytic 32. ANS: T PTS: 1 NAT: AACSB Reflective 33. ANS: F PTS: 1 NAT: AACSB Analytic PTS: 1 34. ANS: F NAT: AACSB Reflective 35. ANS: T PTS: 1 NAT: AACSB Analytic 36. ANS: F PTS: 1 NAT: AACSB Reflective 37. ANS: T PTS: 1 NAT: AACSB Analytic 38. ANS: F PTS: 1 NAT: AACSB Analytic 39. ANS: T PTS: 1 NAT: AACSB Analytic 40. ANS: F PTS: 1 NAT: AACSB Reflective 41. ANS: F PTS: 1 NAT: AACSB Analytic 42. ANS: F PTS: 1 NAT: AACSB Analytic 43. ANS: T PTS: 1 NAT: AACSB Reflective

REF: 126 OBJ: TYPE: + LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 126 OBJ: TYPE: N LOC: AICPA Legal REF: 107 OBJ: TYPE: = LOC: AICPA Legal REF: 128 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 154 LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 152 OBJ: TYPE: N LOC: AICPA Critical Thinking OBJ: TYPE: N REF: 116 LOC: AICPA Critical Thinking REF: 173 OBJ: TYPE: N LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 156 OBJ: TYPE: N LOC: AICPA Critical Thinking REF: 178 OBJ: TYPE: N LOC: AICPA Legal REF: 132 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 158 LOC: AICPA Legal REF: 116 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 167 LOC: AICPA Legal REF: 157 OBJ: TYPE: = LOC: AICPA Legal REF: 177 OBJ: TYPE: N LOC: AICPA Legal REF: 158 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 143 LOC: AICPA Legal REF: 125 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 128 LOC: AICPA Legal REF: 128 OBJ: TYPE: N LOC: AICPA Legal

44. ANS: T PTS: 1 NAT: AACSB Analytic 45. ANS: T PTS: 1 NAT: AACSB Analytic 46. ANS: F PTS: 1 NAT: AACSB Analytic PTS: 1 47. ANS: T NAT: AACSB Analytic 48. ANS: F PTS: 1 NAT: AACSB Analytic 49. ANS: F PTS: 1 NAT: AACSB Analytic PTS: 1 50. ANS: F NAT: AACSB Analytic 51. ANS: F PTS: 1 NAT: AACSB Reflective 52. ANS: F PTS: 1 NAT: AACSB Analytic 53. ANS: T PTS: 1 NAT: AACSB Reflective 54. ANS: T PTS: 1 NAT: AACSB Analytic 55. ANS: T PTS: 1 NAT: AACSB Analytic 56. ANS: T PTS: 1 NAT: AACSB Analytic 57. ANS: F PTS: 1 NAT: AACSB Analytic 58. ANS: F PTS: 1 NAT: AACSB Analytic 59. ANS: F PTS: 1 NAT: AACSB Analytic 60. ANS: T PTS: 1 NAT: AACSB Analytic

MULTIPLE CHOICE

ANS:	A PTS:	1
NAT:	AACSB Reflective	
ANS:	B PTS:	1
NAT:	AACSB Reflective	
ANS:	A PTS:	1
NAT:	AACSB Reflective	
ANS:	B PTS:	1
NAT:	AACSB Reflective	
ANS:	C PTS:	1
NAT:	AACSB Reflective	
	NAT: ANS: NAT: ANS: NAT: ANS: ANS:	ANS:APTS:NAT:AACSB ReflectiveANS:BPTS:NAT:AACSB ReflectiveANS:APTS:NAT:AACSB ReflectiveANS:BPTS:NAT:AACSB ReflectiveANS:CPTS:NAT:AACSB ReflectiveANS:CPTS:NAT:AACSB Reflective

REF: 133 OBJ: TYPE: + LOC: AICPA Legal OBJ: TYPE: = REF: 124 LOC: AICPA Legal REF: 175 OBJ: TYPE: N LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 174 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 125 LOC: AICPA Legal REF: 129 OBJ: TYPE: = LOC: AICPA Legal REF: 137 OBJ: TYPE: N LOC: AICPA Legal REF: 154 OBJ: TYPE: = LOC: AICPA Legal REF: 156 OBJ: TYPE: + LOC: AICPA Legal OBJ: TYPE: N REF: 153 LOC: AICPA Legal REF: 154 OBJ: TYPE: N LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal REF: 116 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 138 LOC: AICPA Legal REF: 172 OBJ: TYPE: N LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal

REF:	154	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	168	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	158	OBJ:	TYPE: +
LOC:	AICPA Legal		
REF:	115	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	169	OBJ:	TYPE: N
LOC:	AICPA Legal		

NAT: AACSB Analytic 67. ANS: A PTS: 1 NAT: AACSB Reflective 68. ANS: C PTS: 1 NAT: AACSB Reflective 69. ANS: B PTS: 1 NAT: AACSB Reflective 70. ANS: A PTS: 1 NAT: AACSB Reflective 71. ANS: B PTS: 1 NAT: AACSB Reflective 72. ANS: D PTS: 1 NAT: AACSB Reflective 73. ANS: D PTS: 1 NAT: AACSB Reflective 74. ANS: C PTS: 1 NAT: AACSB Reflective 75. ANS: B PTS: 1 NAT: AACSB Reflective 76. ANS: B PTS: 1 NAT: AACSB Analytic 77. ANS: D PTS: 1 NAT: AACSB Reflective 78. ANS: B PTS: 1 NAT: AACSB Reflective 79. ANS: C PTS: 1 NAT: AACSB Reflective 80. ANS: B PTS: 1 NAT: AACSB Reflective 81. ANS: C PTS: 1 NAT: AACSB Reflective 82. ANS: A PTS: 1 NAT: AACSB Reflective 83. ANS: B PTS: 1 NAT: AACSB Reflective 84. ANS: C PTS: 1 NAT: AACSB Reflective 85. ANS: B PTS: 1 NAT: AACSB Reflective 86. ANS: D PTS: 1 NAT: AACSB Reflective 87. ANS: A PTS: 1 NAT: AACSB Reflective 88. ANS: D PTS: 1 NAT: AACSB Analytic 89. ANS: A PTS: 1 NAT: AACSB Reflective

66. ANS: C

PTS: 1

REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 109 OBJ: TYPE: + LOC: AICPA Legal REF: 107 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 108 LOC: AICPA Legal REF: 110 OBJ: TYPE: = LOC: AICPA Legal REF: 138 OBJ: TYPE: N LOC: AICPA Legal REF: 156 OBJ: TYPE: N LOC: AICPA Legal REF: 161 OBJ: TYPE: = LOC: AICPA Legal REF: 134 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 105 LOC: AICPA Legal REF: 130 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 160 LOC: AICPA Legal OBJ: TYPE: N REF: 157 LOC: AICPA Legal REF: 138 OBJ: TYPE: = LOC: AICPA Legal REF: 137 OBJ: TYPE: = LOC: AICPA Legal REF: 137 OBJ: TYPE: = LOC: AICPA Legal REF: 179 OBJ: TYPE: N LOC: AICPA Legal REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal REF: 111 OBJ: TYPE: = LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal REF: 110 OBJ: TYPE: = LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal

90. ANS: D PTS: 1 NAT: AACSB Analytic 91. ANS: D PTS: 1 NAT: AACSB Reflective 92. ANS: D PTS: 1 NAT: AACSB Reflective 93. ANS: B PTS: 1 NAT: AACSB Reflective 94. ANS: D PTS: 1 NAT: AACSB Reflective 95. ANS: B PTS: 1 NAT: AACSB Reflective 96. ANS: D PTS: 1 NAT: AACSB Reflective 97. ANS: A PTS: 1 NAT: AACSB Reflective 98. ANS: C PTS: - 1 NAT: AACSB Reflective 99. ANS: C PTS: - 1 NAT: AACSB Reflective 100. ANS: A PTS: 1 NAT: AACSB Reflective 101. ANS: D PTS: 1 NAT: AACSB Reflective 102. ANS: B PTS: - 1 NAT: AACSB Reflective 103. ANS: D PTS: 1 NAT: AACSB Reflective 104. ANS: D PTS: 1 NAT: AACSB Reflective 105. ANS: D PTS: 1 NAT: AACSB Reflective 106. ANS: C PTS: - 1 NAT: AACSB Reflective 107. ANS: C PTS: 1 NAT: AACSB Reflective 108. ANS: B PTS: 1 NAT: AACSB Reflective 109. ANS: B PTS: 1 NAT: AACSB Reflective 110. ANS: A PTS: 1 NAT: AACSB Reflective 111. ANS: D PTS: 1 NAT: AACSB Reflective 112. ANS: B PTS: 1 NAT: AACSB Reflective 113. ANS: B PTS: 1 NAT: AACSB Reflective

REF: 161 OBJ: TYPE: N LOC: AICPA Legal REF: 175 OBJ: TYPE: N LOC: AICPA Legal REF: 177 OBJ: TYPE: N LOC: AICPA Legal REF: 133 OBJ: TYPE: = LOC: AICPA Legal REF: 154 OBJ: TYPE: = LOC: AICPA Legal REF: 109 OBJ: TYPE: N LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 113 OBJ: TYPE: = LOC: AICPA Legal REF: 174 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: + REF: 156 LOC: AICPA Legal REF: 135 OBJ: TYPE: = LOC: AICPA Legal REF: 132 OBJ: TYPE: + LOC: AICPA Legal REF: 179 OBJ: TYPE: N LOC: AICPA Legal REF: 129 OBJ: TYPE: N LOC: AICPA Legal REF: 130 OBJ: TYPE: + LOC: AICPA Legal REF: 178 OBJ: TYPE: N LOC: AICPA Legal REF: 139 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: = REF: 128 LOC: AICPA Legal REF: 111 OBJ: TYPE: = LOC: AICPA Legal REF: 169 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 153 LOC: AICPA Legal

114.	ANS: A PTS:		REF: 130 OBJ: TYPE: =
	NAT: AACSB Reflective		LOC: AICPA Legal
115.	ANS: C PTS:	1	REF: 105 OBJ: TYPE: =
	NAT: AACSB Reflective		LOC: AICPA Legal
116.	ANS: C PTS:	1	REF: 153 OBJ: TYPE: =
	NAT: AACSB Reflective		LOC: AICPA Legal
117.	ANS: D PTS:	1	REF: 138 OBJ: TYPE: =
	NAT: AACSB Reflective		LOC: AICPA Legal
118.	ANS: D PTS:	1	REF: 111 OBJ: TYPE: N
	NAT: AACSB Reflective		LOC: AICPA Legal
119.	ANS: A PTS:	1	REF: 174 OBJ: TYPE: N
	NAT: AACSB Reflective		LOC: AICPA Legal
120.	ANS: C PTS:	1	REF: 156 OBJ: TYPE: =
	NAT: AACSB Reflective		LOC: AICPA Legal

	<u> </u>	<u> </u>		<u> </u>
	<u> </u>	<u> </u>	<u>A</u> 61.	
	<u> </u>	<u> </u>		
<u> </u>	<u> </u>	12.		<u> </u>
<u>T</u> 2.	F 23.	<u> </u>	P 62	
<u> </u>		<u> </u>	<u> </u>	
<u> </u>	<u> </u>	<u>T</u> 45.		<u> </u>
<u>T</u> 5.	<u>F_</u> 25.	<u> </u>	<u> </u>	
<u> </u>	<u> </u>	<u> </u>	<u></u> 05.	
<u> </u>	<u> </u>	<u> </u>		<u> </u>
<u> </u>	F 28.	<u> </u>	D	
0.	<u> </u>	<u> </u>	<u> </u>	
<u> </u>	<u>T</u> 30.	50.		
<u> </u>	<u>T</u> 31.	<u> </u>	<u> </u>	<u> </u>
<u>T</u> 11.	<u>T</u> 32.	<u> </u>		
12.	<u> </u>	<u>T</u> 53.		
	<u> </u>	<u> </u>	C 66	73.
<u> </u>	<u> </u>	<u>T</u> 55.	<u> </u>	
<u> </u>	001	<u> </u>		
<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
<u> </u>	<u>T</u> 37.	<u> </u>		
<u> </u>	<u> </u>	<u> </u>		
<u> </u>	<u>T</u> 39.	<u> </u>		

<u> </u>	<u>A</u> 82.		<u>D</u> 94.	<u> </u>
<u> </u>	<u> </u>	<u>D</u> 88.	<u> </u>	<u> </u>
<u>D</u> 77.	<u> </u>	<u>A</u> 89.	<u>D</u> 96.	<u>D</u> 103.
<u> </u>	<u> </u>	<u>D</u> 90.	<u>A</u> 97.	<u>D</u> 104.
<u> </u>	<u>D</u> 86.	<u>D</u> 91.	<u> </u>	<u>D</u> 105.
<u> </u>	<u> </u>	<u>D</u> 92.	<u> </u>	<u> </u>
<u> </u>		<u>B</u> 93.	<u> </u>	<u> </u>

<u> </u>	<u> </u>	
<u> </u>	<u> </u>	
<u>A</u> 110.	<u>D</u> 117.	
<u>D</u> 111.	<u> </u>	
<u> </u>	<u> </u>	
<u> </u>		

Bus 241 - Spring 2011 - Exam No. 2

You have 130 minutes to complete this examination. The is a CLOSED book exam. All study materials, including back packs and purses, must be placed on the floor.

Please be sure to answer all questions on the exam. There are THIRTEEN (13) pages and 120 questions to this exam -- 60 True False, and 60 multiple choice. Count to make sure that you have all the pages and review your exam to make sure that you do not miss answering any pages or questions of the exam.

USE A FOR TRUE AND B FOR FALSE IN THE TRUE/FALSE SECTION.

PLEASE BE SURE TO TURN IN THE EXAM WITH YOUR NAME ON THE FIRST PAGE OF THE EXAM YOU WERE GIVEN. THIS IS **NECESSARY TO VERIFY WHICH VERSION OF THE EXAM YOU WERE** GIVE. IF YOU FAIL TO PUT YOUR NAME ON A COPY OF THE EXAM, YOU MAY BE GIVEN A -0- FOR THE EXAM.

ANSWERS SHOULD BE ENTERED ON THE MACHINE READABLE FORM. PLEASE BE SURE TO USE PENCIL SO THAT YOUR ANSWERS CAN BE READ BY THE GRADING MACHINE. PLEASE BE SURE TO ALSO INCLUDE YOUR STUDENT ID NUMBER ON THE ANSWER SHEET.

You should try and provide answers for all questions, as there is no penalty for a wrong answer, and it counts the same as an omitted question. A correct answer for the True/False section is worth 1 point, while a correct answer for a multiple choice question is worth 2 points. In the multiple choice section there are often two answers which may appear to potentially be correct. You must choose the response which answers the question the best.

You must use a number 2 pencil when filling out the exam. Failure to use a pencil will result in a 5 point penalty. There are three versions to this exam. You must indicate "1" in special codes for version A; "2" in special codes for version B; "3" for version C.. Failure to provide this information on you answer sheet will result in 10 point penalty. You must put your student id number in where the answer sheet provides for "social security number" Failure to follow these directions will result in a 10 point penalty.

Any lack of clarity with regard to your answer choice may result in you not being awarded points for your answer. Good Luck.

True/False

Indicate whether the statement is true or false.

- 1. If a person does not know that he or she is taking the property of someone else, the person cannot be convicted of theft.
- 2. Forgery includes counterfeiting.
- 3. In determining whether a use of a copyrighted work is infringement under the "fair use" doctrine, the *least* important factor is the effect of the use on the market for the work.
- 4. Embezzlement is like robbery in that neither crime requires the use of force or fear.
- 5. A voidable contract is a valid contract that can be avoided at the option of at least one of the parties to it.
- 6. A person may not be responsible for a criminal act if, as a result of a mental defect, he or she did not appreciate the wrongfulness of the act.
- 7. Obtaining another person's phone card number so that it may be used to make unauthorized long-distance calls is theft.
- 8. A personal name is protected under trademark law if it acquires a secondary meaning.
 - 9. Each member country of the TRIPS agreement must include in its domestic laws broad intellectual property rights.
- 10. Money laundering includes making "dirty" money appear to be the "profit" of a legitimate business.
- _____ 11. Parties with contractual capacity may form an enforceable contract.
- 12. Two parties can mutually agree to rescind a contract if it is executory.
- 13. The unauthorized use of a "famous" trademark is prohibited only if the unauthorized user competes directly with the owner of the mark.
- _____ 14. An otherwise valid contract may be unenforceable if it is not in writing.
- _____ 15. An illusory promise is a promise that is enforceable without consideration.
- _____ 16. An offeror cannot revoke an option contract until the time specified in the offer has expired.
- _____ 17. An oral contract is an implied-in-fact contract.

- 18. A covenant not to sue is an agreement to substitute a contractual obligation for a legal action.
- 19. In contract law, "consideration" refers to the courtesy that one party shows another in negotiating a deal.
- _____ 20. An express contract must be in writing.
- _____ 21. A promisee is a person who makes a promise.
- _____ 22. Parties can form a contract without putting the terms in writing.
- _____ 23. Informal contracts are usually based on substance rather than form.
- _____ 24. An invitation to negotiate—"can you afford this?" —is an offer.
- _____ 25. The communication of an offer can be done by any effective means.
- _____ 26. All promises are legal contracts.
- 27. Loading a file into a computer's random access memory constitutes the making of a "copy" for purposes of copyright law.
- 28. A generic term is *not* protected under trademark law unless it acquires a secondary meaning.
- 29. Ordinary difficulties that could have been foreseen at the time a contract was formed do not justify a demand for additional compensation.
- 30. A contract that cannot be enforced because of certain legal defenses is an unenforceable contract.
- _____ 31. Contract disputes rarely arise on a promise of *future* performance.
- _____ 32. A contract cannot be void if its purpose it legal.
- _____ 33. An offer is sufficient to evidence an agreement.
- _____ 34. At a criminal trial, the burden of proof is on an accused person to prove his or her innocence.
- _____ 35. Criminal liability depends on a specific state of mind or intent.
- _____ 36. Under the plain meaning rule, a court will enforce a contract, in which the writing is clear and unequivocal.
- _____ 37. An acceptance that materially changes a term in the offer still creates a valid agreement.
- 38. The recipient of stolen goods by one who does not know the identity of the owner or the thief has a defense to criminal liability.
- 39. Under the Fifth Amendment, there is no circumstance in which a person can be compelled to testify.

- 40. "Stealing" computer data is *not* a crime unless the data is altered or erased.
- 41. Under the objective theory of contracts, the intention to enter into a contract is judged by objective facts as interpreted by a reasonable person.
- 42. Criminal liability depends on the commission or omission of an act.
- 43. The prosecution in a criminal case need only establish by a preponderance of the evidence that the defendant committed the crime.
- 44. It is a sufficient defense to a charge of embezzlement that the embezzler intended to return the embezzled property eventually.
- 45. Only public officials prosecute criminal defendants.
- 46. Under the exclusionary rule, all illegally obtained evidence must be included in any criminal prosecution.
- 47. The theft of trade secrets is not a crime unless a contract is breached.
- 48. Under the mailbox rule, an acceptance is not valid until it is received.
- 49. An offer made illegal by a statute terminates only after a reasonable time.
- 50. A dilution cause of action requires proof that consumers are likely to be confused by a connection between a trademark and its unauthorized use.
- 51. A trade name cannot be registered with the federal government if it is also a trademark.
- 52. An American who writes a book has copyright protection in every country in the world.
- 53. To be valid, a contract must be enforceable by all of the parties to it.
- _____ 54. A unilateral contract is formed when the one receiving the offer completes the requested act or performance.
- _____ 55. A service mark is used to distinguish products produced by the federal government from those produced by private corporations.
- _____ 56. A party who confers a benefit on someone else unnecessarily can recover the cost under the principle of quasi contract.
- _____ 57. A promise is an assertion that one will or will not do something in the future.
- _____ 58. Only white-collar crimes are prosecuted under RICO.
- _____ 59. There are no exceptions to the rule that contracts voluntarily entered into will be enforced.
- _____ 60. An offer to form a *unilateral* contract is accepted by a promise to perform.

:

Multiple Choice

Identify the choice that best completes the statement or answers the question.

- 61. The police arrest Lou, who confesses to a crime. Later, Lou refutes the confession and demands a trial, at which witnesses testify they saw him commit the crime. Lou is convicted and sentenced. The U.S. Constitution provides safeguards against all of the following *except*
 - a. not being allowed to question witnesses.
 - b. deprivations of life or liberty without due process of law.
 - c. self-incrimination.
 - d. punishment.
- 62. Laura and Mike enter into what Laura later claims is a contract. In deciding whether a valid contract was formed, a court will *not* look at
 - a. the parties' statements at the time of the alleged contract.
 - b. the circumstances surrounding the alleged contract.
 - c. the parties' conduct at the time of the alleged contract.
 - d. the parties' subjective beliefs at the time of the alleged contract.
 - 63. Royal Properties, Inc., mails a flyer to hundreds of firms, advertising a building for sale. Super Soup Brewing Company responds by saying, "We accept your offer." Between Royal and Super, there is
 - a. no contract.
 - b. a contract to negotiate a sale of the building.
 - c. a contract to consider the offer before any others.
 - d. a contract for the sale of the building.
 - _____ 64. Earl, driving while intoxicated, causes a car accident that results in the death of Frank. Earl is arrested and charged with a felony. A felony is a crime punishable by death or imprisonment for more than
 - a. six months.
 - b. ten years.
 - c. thirty days.
 - d. one year.
 - _____ 65. Quix Fix-It, Inc., offers Polly a job as a plumber. No time for acceptance is specified in the offer. The offer will terminate
 - a. after a reasonable period of time.
 - b. after a usual month (thirty calendar days).
 - c. after a typical work week (five business days).
 - d. never.
 - 66. Hick, a representative of Interim Care Items, Inc., makes an offer to Jaqi, the owner of Kleen Hospice, Inc. The offer is effective even if
 - a. Jaqi is not capable of accepting the offer.
 - b. Hick does not communicate it to Jaqi.
 - c. the terms of the offer are not reasonably definite.
 - d. Hick secretly does not intend to be bound by the offer.
 - _____ 67. The idea for "On Your Mark," a computer game featuring racing cars, is protected by
 - a. patent law.
 - b. copyright law.
 - c. trademark law.
 - d. trade secrets law.

ID: C

Name:

- 68. After Edie solicits investors to invest in a nonexistent business, she is charged with "mail fraud." This requires, among other things,
 - a. mailing or causing someone else to mail a writing.
 - b. claiming that an item is "in the mail" when it is not.
 - c. depositing items in the postal system without proper postage.
 - d. deceiving postal authorities as to the content of an item of mail.
- 69. Carol buys Dan's book, *Expedition!*, photocopies more than half of it without his permission, and sells the copies without paying him royalties. This is
 - a. copyright infringement.
 - b. licensing.
 - c. protected expression.
 - d. fair use.
- _____ 70. Copy Products, Inc., uses, in its ads, a trademark that is similar, but not identical, to a distinctive mark used by Durable Goods, Inc. Copy's use of the mark is actionable
 - a. regardless of whether consumers are confused or Copy and Durable are competitors.
 - b. only if Copy and Durable are competitors.
 - c. only if consumers are confused *and* Copy and Durable are competitors.
 - d. only if consumers are confused.
- ____ 71. Portia, a businessperson, is convicted of RICO offenses. Portia's penalties may include
 - a. dissolution of her business, forfeiture of its assets, and imprisonment.
 - b. dissolution of her business but not forfeiture of its assets or imprisonment.
 - c. forfeiture of the business assets but not dissolution of the business or imprisonment.
 - d. imprisonment and dissolution of her business but not forfeiture of its assets.
- _ 72. Mona asserts that a contract she entered into with Nate is unenforceable. Defenses to the enforcement of a contract include
 - a. a desire not to perform.
 - b. adverse economic consequences.
 - c. results that do not match expectations.
 - d. the lack of a party's genuine assent.
- 73. Luna tells Kofi, who has no knowledge of literary thrillers, that she will tutor him in the subject for \$50. As an offer, this is
 - a. not effective, because Kofi has no knowledge of the subject.
 - b. not effective, because thrillers are not literature.
 - c. not effective, because Luna's tutoring will be subjective.
 - d. effective.
 - 74. Baked Stuff Company agrees to supply Comida Café with all the corn chips that it requires for a year. A sudden blight caused by an organism hitherto unknown in the United States results in a shortage of corn, and the price rises sharply. Baked Stuff asks Comida to pay a higher price for the chips. This request is
 - a. invalid as an attempt at extortion or the so-called holdup game.
 - b. invalid under the preexisting duty rule.
 - c. valid as a risk ordinarily assumed in business.
 - d. valid due to the unforeseen difficulty of the sudden price increase.

Name:

- 75. Energo, Inc., designs and makes a fuel injection system that copies Fuel-In Corporation's designs without Fuel-In's permission. This is most likely
 - a. patent infringement.
 - b. trademark infringement.
 - c. copyright infringement.
 - d. service mark infringement.
- 76. Mei writes a check to Nat in an amount that represents half of her debt to him. On the back of the check, Mei includes the words "payment in full." Nat cashes the check. This discharges the entire debt
 - a. if the debt is unliquidated.
 - b. if the debt is liquidated.
 - c. if the debt is past due.
 - d. under no circumstances.
- 77. Eastside Warehouse offers to sell a forklift to Forest Lumber Company, but it is stolen before Forest accepts. Eastside must obtain
 - a. nothing for Forest, because the theft terminated the offer.
 - b. a forklift for Forest, if Eastside's insurance covers the loss.
 - c. nothing for Forest, because that would extend the time of the offer.
 - d. a forklift for Forest, if it wants one.
 - ____ 78. Ernie's Good Eatin' Cafe uses a distinctive decor, layout, menu, and style of service. This restaurant's image and overall appearance is
 - a. a certification mark.
 - b. a service mark.
 - c. a collective mark.
 - d. trade dress.
 - _ 79. Mona offers Ned, a building inspector, money to overlook the violations in her new warehouse. Ned accepts the money and overlooks the violations. Mona is charged with the crime of bribery. The crime occurred when
 - a. Ned overlooked the violations.
 - b. Mona offered the bribe.
 - c. Ned accepted the bribe.
 - d. Mona decided to offer the bribe.
 - 80. Sam makes an offer to Tina to enter into a contract. Tina accepts the offer. A valid contract requires
 - a. a valid acceptance only.
 - b. a valid offer and a valid acceptance.
 - c. a valid offer only.
 - d. neither a valid offer nor a valid acceptance.
 - 81. Rory designs a new computer hard drive, which he names "Sci Phi." He also writes the operating manual to be included with each final product. Rory could obtain patent protection for
 - a. the hard drive, the name, and the operating manual.
 - b. the name only.
 - c. the operating manual only.
 - d. the hard drive only.

- 82. Tom enters a coffee shop at which he has an open account, fills a cup of coffee, holds it up so the cashier can see it, acknowledges the cashier's nod, and walks out with the coffee, knowing that he will be billed for it at the end of the month. Tom has formed
 - a. an express contract.
 - b. a quasi contract.
 - c. an implied-in-fact contract.
 - d. an implied-in-law contract.
- 83. Phil enters into a contract with Quality Resorts, Inc., to work as a chef. Under the plain meaning rule, the meaning of this contract must be determined by reference to
 - a. the later testimony of the parties.
 - b. any relevant extrinsic evidence.
 - c. any available evidence.
 - d. the face of the instrument.
- 84. Harry, a computer programmer for Inventory Control Corporation, is arrested in his employer's parking lot on suspicion of larceny. Harry must be informed of his right to
 - a. punishment.
 - b. question witnesses.
 - c. remain silent.
 - d. a trial by jury.
- 85. Milo files a suit against Neighbors Insurance Corporation under the doctrine of promissory estoppel. Milo must show that
 - a. Milo justifiably relied on Neighbors's promise to his detriment.
 - b. Neighbors justifiably relied on Milo's promise to its detriment.
 - c. Milo justifiably refused to fulfill a promise to Neighbors.
 - d. Neighbors justifiably refused to fulfill a promise to Milo.
 - _____ 86. Abby and Ben copy and exchange MP3 music files over the Internet without anyone's permission. With respect to songs owned by Charter Recording Company, this is
 - a. copyright infringement.
 - b. protected expression.
 - c. licensing.
 - d. fair use.
 - 87. Beth claims that her contract with Carl is voidable. If the contract is avoided
 - a. only Beth is released from it.
 - b. only Carl is released from it.
 - c. neither party is released from it.
 - d. both parties are released from it.
- 88. Mary, who is charged with a crime, claims that Nick, a government agent, entrapped her. For entrapment to be a valid defense
 - a. Mary must not have been predisposed to commit the crime.
 - b. Nick must have suggested that the crime be committed.
 - c. Nick must have pressured Mary into committing the crime.
 - d. all of the choices.

- 89. Dian points a gun at Edie, threatening to shoot her unless she takes a certain file from Great Pharmaceutical Corporation. Charged with theft, Edie can successfully claim as a defense,
 - a. entrapment.
 - b. consent.
 - c. duress.
 - d. self-defense.
- 90. Ferb mistakenly pays property taxes that should have been assessed against Grace. Ferb can recover the amount from Grace in quasi contract
 - a. only if Grace was aware of the error.
 - b. even if Grace was not aware of the error.
 - c. only if Grace tried to conceal the error.
 - d. under no circumstances.
 - 91. Gwen agrees to paint Holly's Gift Shop. Gwen does the work, but Holly does not pay. To recover the price, Gwen can collect from Holly on the basis of their
 - a. quasi contract.
 - b. implied-in-fact contract.
 - c. implied-in-law contract.
 - d. express contract.
 - 92. An officer of International Sales Corporation makes overtures to a representative of Global Distribution, Inc., regarding a business deal. Under the objective theory of contracts, the officer's words and conduct are held to mean whatever
 - a. a reasonable person in the officer's position would think they meant.
 - b. the representative subjectively thought they meant.
 - c. the officer subjectively intended them to mean.
 - d. a reasonable person in the representative's position would think they meant.
 - ____ 93. Lara is indicted for a crime. Mac, the arresting officer, advises Lara of her right to counsel. Lara waives the right and confesses to the crime. Later, Lara claims that her confession should be excluded as evidence from her trial. The statement will most likely be
 - a. excluded because a confession is not admissible in a criminal trial.
 - b. excluded because it was elicited before Lara was advised of her rights.
 - c. admitted because Lara knew she did the crime and confessed.
 - d. admitted because Lara made it after being advised of her rights.
 - 94. Tomato Farms (TF) offers to sell Unified Grocers, Inc., a boxcar load of tomatoes. The offer is sent via overnight delivery because an acceptance is required urgently. It would be most reasonable for Unified to accept via
 - a. a fax sent to TF as soon as the offer is received.
 - b. a letter mailed to TF within two days.
 - c. a phone call to TF within five business days.
 - d. a fax, a letter, or a phone call to TF within two weeks.
 - 95. Gamma Corporation allows Kappa Company to use Gamma's trademark as part of Kappa's domain name. This is
 - a. litigious.
 - b. a license.
 - c. an injunction.
 - d. dilution.

- 96. Numeric Methods Corporation promises to give stock options to Orin, a project schedule manager, for projects that have already been completed ahead of schedule. This promise is
 - a. unenforceable.
 - b. enforceable because it is a new contract.
 - c. enforceable because it is supported by past consideration.
 - d. enforceable because it is an illusory promise.
- 97. Nora enters into a contract with Owen's Transport Company for the delivery of a shipment of fresh produce. If the language in the contract has more than one meaning, it will be construed against
 - a. the promisee.
 - b. the party who drafted the contract.
 - c. the party with the greater bargaining power.
 - d. the promisor.
- 98. Clay offers to pay Dot \$50 for a golf lesson for Eula. They agree to meet the day after tomorrow to exchange the cash for the lesson. These parties have
 - a. a trilateral contract.
 - b. no contract.
 - c. a bilateral contract.
 - d. a unilateral contract.
- _____ 99. Holly enters into a contract to design robotic software for Interstate Assembly Corporation. The freedom to enter into contracts is
 - a. a principle that describes contracting parties' intent.
 - b. an ambiguous business goal that is irrelevant in terms of the law
 - c. a fundamental public policy of the United States.
 - d. a philosophical concept that underlies international law.
- 100. Jolly Sales Company and Kwik Distributors, Inc., enter into an agreement that contains some express terms and some that are implied. This is
 - a. a mixture of an express contract and an implied-in-fact contract.
 - b. an implied-in-law contract.
 - c. not a contract.
 - d. an express contract only.
 - 101. Jay is charged with embezzlement. Embezzlement is *not* robbery because embezzlement may be committed without
 - a. a criminal intent.
 - b. taking property from its owner.
 - c. the use of force of fear.
 - d. a criminal act.
- 102. Tom's Terrific Assembly Company promises its employees a 10-percent raise at the end of the year if productivity has increased and management feels it is warranted. Tom's must
 - a. give the employees a 10-percent raise only if productivity increases.
 - b. give the employees a 10-percent raise under any circumstances.
 - c. do nothing.
 - d. give the employees a 10-percent raise only at the end of the year.

- 103. Finest Products Company and Great Goods, Inc., use the mark "Good Housekeeping Seal of Approval" to certify the quality of their products. Finest and Great are not in business together and do not own this mark. The mark is
 - a. a collective mark.
 - b. a service mark.
 - c. a certification mark.
 - d. trade dress.
- 104. Randi, an employee of Sales Omni, Inc., pays Talula, an employee of Sales's competitor U-Pic Company, for a secret Sales pricing schedule. This may be
 - a. creative legal bookkeeping.
 - b. money laundering.
 - c. an effective marketing strategy.
 - d. commercial bribery.
- 105. Corner Convenience Store (CCS) takes out a full-page ad in a local newspaper and runs a thirty-second commercial on a local television station, offering a reward for information leading to the apprehension of the person who robbed the store. CCS could normally terminate the offer by
 - a. placing a notice in the "Legal Announcements" section of the paper.
 - b. sending a notice to the news department of the local stations.
 - c. running a full-page ad in the paper and a thirty-second commercial on the local station.
 - d. any of the choices.
- 106. Britney, an employee of Cartel Corporation, is arrested at work. A grand jury issues a formal charge against Britney for larceny. This charge is
 - a. an indictment.
 - b. an inquisition.
 - c. an arraignment.
 - d. an information.
- 107. Holly is granted immunity after she agrees to testify about a crime. Holly has an absolute privilege against self-incrimination and
 - a. cannot refuse to testify on Fifth Amendment grounds.
 - b. can refuse to testify on Fifth Amendment grounds.
 - c. cannot be prosecuted for any crime.
 - d. can be prosecuted only for the crime about which she agreed to testify.
- 108. Ritzy Property, Inc., offers to sell a warehouse to Self-Storage Company. Self-Storage says that it will pay Ritzy \$100 to hold the offer open for three business days. This
 - a. negates Ritzy's offer by changing the price term.
 - b. makes the offer irrevocable for three days if Ritzy accepts.
 - c. creates an illegal contract by adding a clause to Ritzy's offer.
 - d. voids Ritzy's offer by extending the time term.
- 109. Cathy uses, on her new recording *Drive By*, the melody of a song written by Earl, without Earl's permission. This is
 - a. patent infringement.
 - b. copyright infringement.
 - c. trademark infringement.
 - d. none of the choices.

- 110. Adams Accounting Services and Best Products, Inc., enter into a contract. Terms in the contract that are the subject of separate negotiation are considered subordinate to
 - a. standardized terms.
 - b. terms that are not negotiated separately.
 - c. terms that can be understood only by lawyers and judges.
 - d. none of the choices.

_____ 111. *Blog* magazine buys and publishes an article by Cleo. Later, *Blog* markets a Web site database that contains a compilation of *Blog* articles, including Cleo's, without her consent. *Blog* has committed

- a. patent infringement.
- b. trademark infringement.
- c. theft of trade secrets.
- d. copyright infringement.
- _____ 112. Precise Factory Machinery, Inc., obtains a patent on a drill press. Quackley Equipment Company copies the design. This patent is infringed
 - a. only if Quackley sells the press in the market.
 - b. only if Quackley copies the press in its entirety.
 - c. only if Quackley copies the press in its entirety and sells it.
 - d. regardless of whether Quackley copies the press in its entirety or sells it.

Fact Pattern 8-2

Brad defends against a breach-of-contract suit by College Credit Corporation by claiming that their deal—a student loan accruing interest at a certain rate and payable beginning on a certain date—was unfair because the consideration for their contract was inadequate.

- _____ 113. Refer to Fact Pattern 8-2. A court is most likely to evaluate the adequacy of consideration if
 - a. a thing exchanged has no intangible value to one of the parties.
 - b. the items exchanged were of unequal value.
 - c. there is a gross disparity in the value of the consideration exchanged.
 - d. something exchanged is not of direct economic or financial value.
- _____ 114. Refer to Fact Pattern 8-2. If, as Brad claims, the consideration in this problem is inadequate, it may indicate a lack of
 - a. "heft," "substance," or "weight" in the terms of the contract.
 - b. bargained-for exchange or mutual assent.
 - c. accord in Brad's satisfaction with the value of the deal.
 - d. flexibility on the part of College Credit to accommodate Brad's needs.
- 115. Ellen publishes a book titled *First Place*, which includes a chapter from Frank's copyrighted book *Great Racecar Drivers* without his permission. Ellen's use of the chapter is actionable
 - a. only if Ellen and Frank are competitors.
 - b. only if consumers are confused.
 - c. only if consumers are confused and Ellen and Frank are competitors.
 - d. regardless of whether consumers are confused or Ellen and Frank are competitors.
- _____ 116. Bait 'n Tackle Corporation switches trademarks on products that it buys to sell to consumers. This is
 - a. burglary.
 - b. forgery.
 - c. robbery.
 - d. larceny.

Name:

- _____ 117. Alan, the president of Beturlife Investments, Inc., and Colin, Beturlife's accountant, are charged with a crime, after the police search Beturlife's offices. Under the exclusionary rule
 - a. illegally obtained evidence must be excluded from a trial.
 - b. persons who have biases that would prevent them from fairly deciding the case may be excluded from the jury.
 - c. certain Beturlife records are excluded from a government subpoena.
 - d. certain parties to a criminal action may be excluded from a trial.
- 118. Nate tells Opal, "I might sell the skis that I bought last fall since I haven't used them and the skiing season is almost over." This is
 - a. an invitation to accept an offer.
 - b. a statement of future intent.
 - c. an offer.
 - d. an acceptance of an offer.
- 119. Lex reproduces Mina's copyrighted work without paying royalties. Lex is most likely excepted from liability for copyright infringement under the "fair use" doctrine if
 - a. Lex's use is for a commercial purpose.
 - b. Lex distributes the copies freely to the public.
 - c. Lex's use has no effect on the market for Mina's work.
 - d. Lex copies the entire work.
- 120. Auto Body Repair Shop (ABRS) promises to pay Ben \$1,000 a week to work for ABRS. Ben accepts and quits his job with Car Care Service. ABRS fails to provide a job for Ben. Ben has a cause of action based on
 - a. promissory estoppel.
 - b. an illusory promise.
 - c. past consideration.
 - d. a release.

TRUE/FALSE

1.	ANS:	T PTS:	1
	NAT:	AACSB Reflective	
2.	ANS:	T PTS:	1
	NAT:	AACSB Reflective	
3.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
4.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
5.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
6.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
7.	ANS:	T PTS:	1
	NAT:	AACSB Reflective	
8.	ANS:	T PTS:	1
	NAT:	AACSB Reflective	
9.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
10.	ANS:		1
	NAT:	AACSB Reflective	
11.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
12.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
13.	ANS:	F PTS:	1
	NAT:	AACSB Reflective	
14.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
15.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
16.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
17.	ANS:		1
	NAT:	AACSB Analytic	
18.		T PTS:	1
	NAT:	AACSB Reflective	
19.	ANS:	F PTS:	1
		AACSB Analytic	
20.		F PTS:	1
		AACSB Analytic	
21.	ANS:		1
	NAT:	AACSB Analytic	

REF:		OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	-	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	111	OBJ:	TYPE: +
LOC:	AICPA Critica	al Thin	king
REF:	129	OBJ:	TYPE: N
LOC:	AICPA Critica	al Thin	king
REF:	157	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	133	OBJ:	TYPE: +
LOC:	AICPA Legal		
REF:	128	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	105	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	116	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	132	OBJ:	TYPE: N
LOC:	U		
REF:	153	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	176	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	104	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	158	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:		OBJ:	TYPE: N
LOC:	U		
REF:	171	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	156	OBJ:	TYPE: =
LOC:	U		
REF:		OBJ:	TYPE: N
	AICPA Legal	0.5.4	
REF:		OBJ:	TYPE: N
	AICPA Legal	ODI	
REF:		OBJ:	TYPE: =
	AICPA Legal	ODI	
REF:		ORI:	TYPE: =
LOC:	AICPA Legal		

22.	ANS: T PTS:	1	REF:	156	OBJ:	TYPE: +
	NAT: AACSB Reflective		LOC:	AICPA Legal		
23.	ANS: T PTS: NAT: AACSB Analytic	1	REF:	156	OBJ:	TYPE: N
	NAT: AACSB Analytic		LOC:	AICPA Critica	al Thinl	cing
24.	ANS: F PTS:	1	REF:	169	OBJ:	TYPE: N
	NAT: AACSB Analytic		LOC:	AICPA Legal		
25	ANS' T PTS'	1	REF	171		TYPE: N
20.	ANS: T PTS: NAT: AACSB Reflective	1		AICPA Legal		
26	ANS: F PTS:	1		152		TYPF·-
20.	NAT: AACSB Analytic					
27	ANS: T PTS:			112		-
21.	NAT: AACSB Reflective			AICPA Legal		1112. –
28	ANS: F PTS:			105		TVPF· –
20.	NAT: AACSB Reflective	1	L OC.	AICPA Legal		1 11 L. –
20	ANS: T PTS:			-		TYPE: N
29.	NAT: AACSB Analytic	1	LOC.		ODJ.	1 11 L. N
20	NAT: AACSB Analytic ANS: T PTS: NAT: AACSB Analytic	1	DEE.	AICI A Legai	OD I.	TVDE
50.	AINS: I PIS: NAT: AACSP Applutio	1		130 AICDA Logol	OP1:	IIPE:=
	NAL. AACSD Allalytic		LUC.	AICI A Legai		
51.	ANS: F PTS:					1 1 PE: =
22	NAT: AACSB Analytic		LUC:	AICPA Legal		
32.	ANS: F			. h	~ ~ 1	
	A contract with a legally inc	ompetent purpo	Jse may	nave a valid le	gai pur	pose, but it will still be void
	PTS: 1 REF:	158	OBI	τυρε. ν	ΝΔΤ·	AACSB Reflective
	LOC: AICPA Legal	150	ODJ.	1112.10	11111.	
33	ANS F PTS	1	RFF	167	OBI	ΤΥΡΕ΄ Ν
55.	NAT: AACSB Reflective	1	LOC	AICPA Legal	005.	
34	ANS: F PTS:	1	REE.	125	OBI	ΤΥΡΕ΄ Ν
51.	NAT: AACSB Analytic	1	LOC	AICPA Legal	005.	
35	ANG. T DTC.	1	DEE.	106	OD I.	TYPE +
55.	ANS: T PTS: NAT: AACSB Analytic ANS: T PTS:	1	L OC.	AICPA Legal	ODJ.	
36	ANS: T PTS:	1	DOC.	160	OBI-	TVPE· –
50.	NAT: AACSB Analytic	1	L OC.		ODJ.	1 11 L. –
37				mer n Legar		
57.			DEE	172	OBI	TVDE · N
	ANS: F PTS: NAT: AACSB Applytic			172 AICPA Legal		TYPE: N
20	NAT: AACSB Analytic		LOC:	AICPA Legal		
38.	NAT:AACSB AnalyticANS:FPTS:		LOC: REF:	AICPA Legal 128	OBJ:	
	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB Analytic	1	LOC: REF: LOC:	AICPA Legal 128 AICPA Legal	OBJ:	TYPE: =
	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:	1	LOC: REF: LOC: REF:	AICPA Legal 128 AICPA Legal 137	OBJ: OBJ:	
39.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB Reflective	1	LOC: REF: LOC: REF: LOC:	AICPA Legal 128 AICPA Legal 137 AICPA Legal	OBJ: OBJ:	TYPE: = TYPE: N
39.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:	1	LOC: REF: LOC: REF: LOC: REF:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143	OBJ: OBJ: OBJ:	TYPE: =
39. 40.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveNAT:AACSB Reflective	1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal	OBJ: OBJ: OBJ:	TYPE: = TYPE: N TYPE: N
39. 40.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveANS:TPTS:	1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC: REF:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal 153	OBJ: OBJ: OBJ: OBJ:	TYPE: = TYPE: N
39. 40. 41.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveANS:TPTS:NAT:AACSB ReflectiveANS:TPTS:NAT:AACSB Analytic	1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal 153 AICPA Legal	OBJ: OBJ: OBJ: OBJ:	TYPE: = TYPE: N TYPE: N TYPE: =
39. 40. 41.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:TPTS:	1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC: REF:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal 153 AICPA Legal 126	OBJ: OBJ: OBJ: OBJ: OBJ:	TYPE: = TYPE: N TYPE: N
39.40.41.42.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:AACSB Analytic	1 1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal 153 AICPA Legal 126 AICPA Legal	OBJ: OBJ: OBJ: OBJ: OBJ:	TYPE: = TYPE: N TYPE: = TYPE: +
39.40.41.42.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:	1 1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC: REF:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal 153 AICPA Legal 126 AICPA Legal 125	OBJ: OBJ: OBJ: OBJ: OBJ:	TYPE: = TYPE: N TYPE: = TYPE: +
39.40.41.42.	NAT:AACSB AnalyticANS:FPTS:NAT:AACSB AnalyticANS:FPTS:NAT:AACSB ReflectiveANS:FPTS:NAT:AACSB ReflectiveANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:TPTS:NAT:AACSB AnalyticANS:AACSB Analytic	1 1 1 1	LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC: REF: LOC: REF:	AICPA Legal 128 AICPA Legal 137 AICPA Legal 143 AICPA Legal 153 AICPA Legal 126 AICPA Legal	OBJ: OBJ: OBJ: OBJ: OBJ:	TYPE: = TYPE: N TYPE: = TYPE: +

ID: C

44.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
45.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
46.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
47.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
48.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
49.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
50.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
51.	ANS:	F PTS:	1
	NAT:	AACSB Reflective	
52.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
53.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
54.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
55.	ANS:	F PTS:	1
	NAT:	AACSB Reflective	
56.	ANS:	F PTS:	1
	NAT:	AACSB Reflective	
57.	ANS:	T PTS:	1
	NAT:	AACSB Analytic	
58.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
59.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
60.	ANS:	F PTS:	1
	NAT:	AACSB Analytic	
		-	

MULTIPLE CHOICE

61.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
62.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
63.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	
64.	ANS:	D PTS:	1
	NAT:	AACSB Reflective	
65.	ANS:	A PTS:	1
	NAT:	AACSB Reflective	

REF:		OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	124	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:		OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	116	OBJ:	
LOC:	AICPA Critica	al Thin	king
REF:	174	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	173	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	107	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	106	OBJ:	TYPE: +
LOC:	AICPA Legal		
REF:	116	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	158	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	154	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	105	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	158	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	152	OBJ:	
LOC:	AICPA Critica	al Thin	king
REF:	132	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	154	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	-	OBJ:	TYPE: =
LOC:	AICPA Legal		

REF:	137	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	153	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	169	OBJ:	TYPE: N
LOC:	AICPA Legal		
REF:	133	OBJ:	TYPE: =
LOC:	AICPA Legal		
REF:	174	OBJ:	TYPE: N
LOC:	AICPA Legal		

66. ANS: D PTS: 1 NAT: AACSB Reflective 67. ANS: D PTS: 1 NAT: AACSB Reflective 68. ANS: A PTS: 1 NAT: AACSB Analytic 69. ANS: A PTS: 1 NAT: AACSB Reflective 70. ANS: A PTS: 1 NAT: AACSB Reflective 71. ANS: A PTS: 1 NAT: AACSB Reflective 72. ANS: D PTS: 1 NAT: AACSB Reflective 73. ANS: D PTS: 1 NAT: AACSB Reflective 74. ANS: D PTS: 1 NAT: AACSB Reflective 75. ANS: A PTS: 1 NAT: AACSB Reflective 76. ANS: A PTS: 1 NAT: AACSB Reflective 77. ANS: A PTS: 1 NAT: AACSB Reflective 78. ANS: D PTS: 1 NAT: AACSB Reflective 79. ANS: B PTS: 1 NAT: AACSB Reflective 80. ANS: B PTS: 1 NAT: AACSB Analytic 81. ANS: D PTS: 1 NAT: AACSB Reflective 82. ANS: C PTS: 1 NAT: AACSB Reflective 83. ANS: D PTS: 1 NAT: AACSB Reflective 84. ANS: C PTS: 1 NAT: AACSB Reflective 85. ANS: A PTS: 1 NAT: AACSB Reflective 86. ANS: A PTS: 1 NAT: AACSB Reflective 87. ANS: D PTS: 1 NAT: AACSB Reflective 88. ANS: D PTS: 1 NAT: AACSB Reflective 89. ANS: C PTS: 1 NAT: AACSB Reflective

REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 115 OBJ: TYPE: = LOC: AICPA Legal REF: 130 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: = REF: 111 LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 132 OBJ: TYPE: + LOC: AICPA Legal REF: 154 OBJ: TYPE: = LOC: AICPA Legal REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 109 LOC: AICPA Legal REF: 178 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 175 LOC: AICPA Legal OBJ: TYPE: = REF: 105 LOC: AICPA Legal REF: 130 OBJ: TYPE: + LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 108 LOC: AICPA Legal REF: 156 OBJ: TYPE: = LOC: AICPA Legal REF: 160 OBJ: TYPE: = LOC: AICPA Legal REF: 138 OBJ: TYPE: = LOC: AICPA Legal REF: 179 OBJ: TYPE: N LOC: AICPA Legal REF: 113 OBJ: TYPE: = LOC: AICPA Legal REF: 157 OBJ: TYPE: N LOC: AICPA Legal REF: 135 OBJ: TYPE: = LOC: AICPA Legal REF: 134 OBJ: TYPE: = LOC: AICPA Legal

90. ANS: B PTS: 1 NAT: AACSB Reflective 91. ANS: D PTS: 1 NAT: AACSB Reflective 92. ANS: D PTS: 1 NAT: AACSB Reflective 93. ANS: D PTS: 1 NAT: AACSB Reflective 94. ANS: A PTS: 1 NAT: AACSB Reflective 95. ANS: B PTS: 1 NAT: AACSB Reflective 96. ANS: A PTS: 1 NAT: AACSB Reflective 97. ANS: B PTS: 1 NAT: AACSB Reflective 98. ANS: C PTS: - 1 NAT: AACSB Reflective 99. ANS: C PTS: - 1 NAT: AACSB Reflective 100. ANS: A PTS: 1 NAT: AACSB Reflective 101. ANS: C PTS: 1 NAT: AACSB Reflective 102. ANS: C PTS: - 1 NAT: AACSB Reflective 103. ANS: C PTS: 1 NAT: AACSB Reflective 104. ANS: D PTS: - 1 NAT: AACSB Reflective 105. ANS: C PTS: 1 NAT: AACSB Reflective 106. ANS: A PTS: - 1 NAT: AACSB Reflective 107. ANS: A PTS: 1 NAT: AACSB Reflective 108. ANS: B PTS: 1 NAT: AACSB Reflective 109. ANS: B PTS: 1 NAT: AACSB Reflective 110. ANS: D PTS: 1 NAT: AACSB Analytic 111. ANS: D PTS: 1 NAT: AACSB Reflective 112. ANS: D PTS: - 1 NAT: AACSB Reflective 113. ANS: C PTS: 1 NAT: AACSB Analytic

REF: 158 OBJ: TYPE: + LOC: AICPA Legal REF: 156 OBJ: TYPE: + LOC: AICPA Legal REF: 168 OBJ: TYPE: N LOC: AICPA Legal REF: 138 OBJ: TYPE: N LOC: AICPA Legal REF: 174 OBJ: TYPE: N LOC: AICPA Legal REF: 107 OBJ: TYPE: N LOC: AICPA Legal REF: 176 OBJ: TYPE: N LOC: AICPA Legal REF: 161 OBJ: TYPE: = LOC: AICPA Legal REF: 154 OBJ: TYPE: N LOC: AICPA Legal REF: 153 OBJ: TYPE: = LOC: AICPA Legal REF: 156 OBJ: TYPE: N LOC: AICPA Legal REF: 129 OBJ: TYPE: N LOC: AICPA Legal OBJ: TYPE: N REF: 177 LOC: AICPA Legal REF: 105 OBJ: TYPE: = LOC: AICPA Legal REF: 130 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 171 LOC: AICPA Legal REF: 139 OBJ: TYPE: = LOC: AICPA Legal REF: 137 OBJ: TYPE: = LOC: AICPA Legal REF: 171 OBJ: TYPE: N LOC: AICPA Legal REF: 110 OBJ: TYPE: = LOC: AICPA Legal OBJ: TYPE: N REF: 161 LOC: AICPA Legal REF: 111 OBJ: TYPE: = LOC: AICPA Legal REF: 109 OBJ: TYPE: + LOC: AICPA Legal OBJ: TYPE: N REF: 176 LOC: AICPA Legal

114.	ANS:	В	PTS:	1	REF:	176	OBJ:	TYPE: N
	NAT:	AACSB Ref	lective		LOC:	AICPA Legal		
115.	ANS:	D	PTS:	1	REF:	110	OBJ:	TYPE: =
	NAT:	AACSB Ref	ective		LOC:	AICPA Legal		
116.	ANS:	В	PTS:	1	REF:	128	OBJ:	TYPE: =
	NAT:	AACSB Ref	lective		LOC:	AICPA Legal		
117.	ANS:	А	PTS:	1	REF:	138	OBJ:	TYPE: =
	NAT:	AACSB Ref	lective		LOC:	AICPA Legal		
118.	ANS:	В	PTS:	1	REF:	169	OBJ:	TYPE: N
	NAT:	AACSB Ref	lective		LOC:	AICPA Legal		
119.	ANS:	С	PTS:	1	REF:	111	OBJ:	TYPE: N
	NAT:	AACSB Ref	lective		LOC:	AICPA Legal		
120.	ANS:	А	PTS:	1	REF:	179	OBJ:	TYPE: N
	NAT:	AACSB Ref	lective		LOC:	AICPA Legal		

	<u> </u>	<u> </u>		<u> </u>
	<u> </u>	<u> </u>	<u> </u>	
	<u> </u>	<u> </u>	01.	
<u>T</u> 1.	<u> </u>	42. F 43.		<u> </u>
	<u> </u>	<u> </u>		
<u>T</u> 2.	<u>T</u> 23.	<u> </u>	<u> </u>	
<u> </u>	<u> </u>	<u> </u>		<u> </u>
<u> </u>	<u> </u>	45. F 46.		<u> </u>
5.	<u> </u>	<u> </u>	<u> </u>	
6.	<u> </u>	<u> </u>		
	E 29	<u> </u>		<u> </u>
<u>T</u> 7.	<u> </u>	<u> </u>		
<u>T</u> 8.	<u> </u>	<u> 1 </u>	<u>D</u> 64.	<u> </u>
<u>T</u> 9.	<u> </u>	<u> </u>		
	<u> </u>	<u> </u>		
<u> </u>	<u> </u>	<u> </u>	<u> </u>	
<u> </u>	<u> </u>	<u> </u>		<u> </u>
<u> </u>	<u> </u>	<u> </u>		
<u> </u>	<u>T</u> 35.	E 56	<u> </u>	
<u> </u>	<u> </u>	<u> </u>		<u> </u>
<u> </u>	<u> </u>	<u> </u>		
16.	<u> </u>	<u> </u>	<u> </u>	
F 17.		<u> </u>		
	<u> </u>	<u> </u>		

<u>A</u> 75.	<u> </u>	<u> </u>	<u>A</u> 96.	<u> </u>
<u>A</u> 76.	<u>D</u> 83.	<u> </u>	<u> </u>	<u> </u>
<u>A</u> 77.	<u> </u>	<u>D</u> 91.	<u> </u>	<u> </u>
<u>D</u> 78.	<u>A</u> 85.	<u>D</u> 92.	<u> </u>	<u> </u>
<u> </u>	<u> </u>	93.	<u>A</u> 100.	<u> </u>
<u> </u>	<u>D</u> 87.	<u>A</u> 94.	<u> </u>	<u> </u>
<u>D</u> 81.	<u>D</u> 88.	<u> </u>	<u> </u>	<u> </u>

<u>D</u>110. <u>A</u>117.

<u>D</u>111. <u>B</u>118.

<u>D</u>_112.

<u>D</u>115.

Bus 241 - Spring 2011 - Exam No. 2 [Version Map]

	Α	В	С
TF	1		
TF	2	27 49 56 48	57 34 16
TF	3	56	16
TF	4	48	48
TF	5	4	3
TF	2 3 4 5 6 7	38	15
TF	7	51	39
ギュュュュュュュュュュュュュュュュュュュュュュュュュ	8 9	38 51 6 52 54 45 28 30 16 13 39 43 42 19 21 55 29 41 37 2 47 59 26 32 1 18 35 10	48 3 15 39 17 59 11 45 47 8
TF	9	52	59
TF	10	54	11
TF	11	45	45
TF	12	28	47
TF	13	30	8
TF	14	16	10
TF	15	13	29
TF	16	39	14
TF	17	43	2
ΤF	10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	42	10 29 14 2 38 42 31 54 49 43 5 25 41 37 28 18 53
ΤF	19	19	42
TF	20	21	31
TF	21	55	54
TF	22	29	49
TF	23	41	43
TF	24	37	5
TF	25	2	25
TF	26	47	41
TF	27	59	37
TF	28	26	28
TF	29	32	18
TF	30	1	53
TF	31	18	51 9
	32 33	35	9
	33	10	13
	34	36	33
TF	35	22	1
TF	36 37	8 11	55
TF	38	60	36 12
TF	39	31	23
	40	14	26
	40	50	44
TE	41	40	40
TE	43	- <u>+0</u> 5	30
TF	44	23	50
TF TF TF TF TF TF TF TF TF	44	25	60
TF	46	25 3	32
TF	47	57	52
TF	48	20	35
TF	49	24	7
TF	50	58	46
TF	51	46	19
			•

	Α	в	С
TF	52	53	22
TF	53	44	6
TF	54	9	20
TF	55	12	27
TF TF TF TF TF TF MC	56	34	56
TF	57	15	4
TF	58	33	58
TF	59	7	24
TF	60	17	21
MC	61	72	100
MC	62	115	78
MC	63	68	95
MC	64	96	103
MC	65	118	119
MC	66	87	115
MC	67	81	107
MC	68	107	79
MC	69	78	87
MC	70	64	67
MC	70 71	99	73
MC	72	116	62
MC	73	91	77
MC	74	80	61
MC	75	119	94
MC	76	86	74
MC	77	103	88
MC	78	114	104
MC	79	102	91
MC	80	61	98
MC	81	75	70
MC	82	112	63
MC	83	93	64
MC	84	83	92
MC	85	73	97
MC	86	97	96
MC	87	70	109
MC	88	120	82
MC	89	63	90
MC	90	88	113
MC	91	89	114
MC	92	113	99
MC	93	95	75
MC	93	82	120
MC	94 95	117	84
MC	95 96	77	83
MC	90 97	106	101
MC	97 98	67	112
MC	90 99		81
MC		69 08	
	100	98 105	108
MC	101	105	85
MC	102	66	80

	Α	В	С
MC	103	110	116
MC	104	94	72
MC	105	65	118
MC	106	92	102
MC	107	74	89
MC	108	79	117
MC	109	108	76
MC	110	100	86
MC	111	109	106
MC	112	104	71
MC	113	62	66
MC	114	84	105
MC	115	85	69
MC	116	101	65
MC	117	76	68
MC	118	71	93
MC	119	90	110
MC	120	111	111